



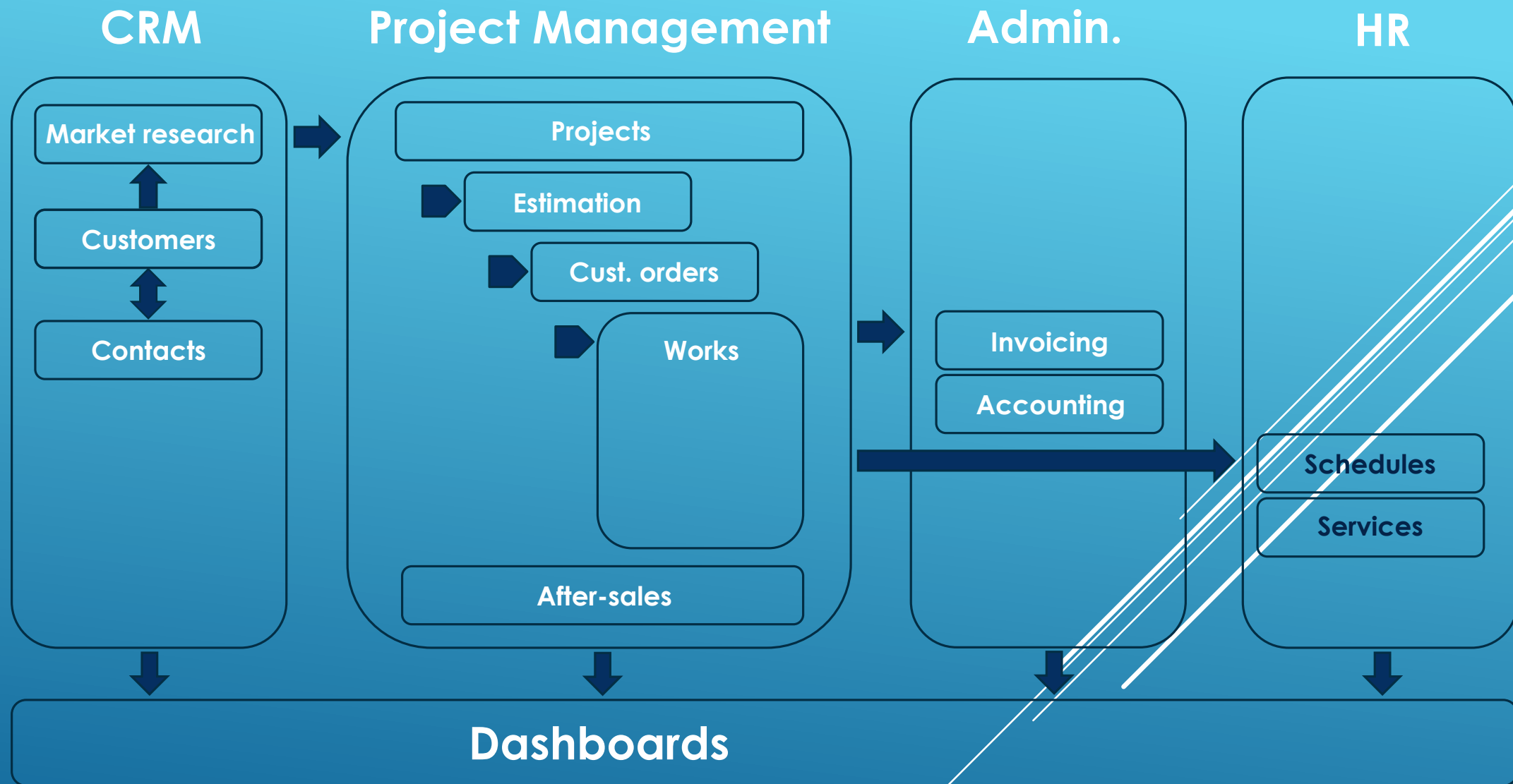
BeWin
Solutions®

Presents

BeWin Solutions ERP

A new ERP software designed for Project Management



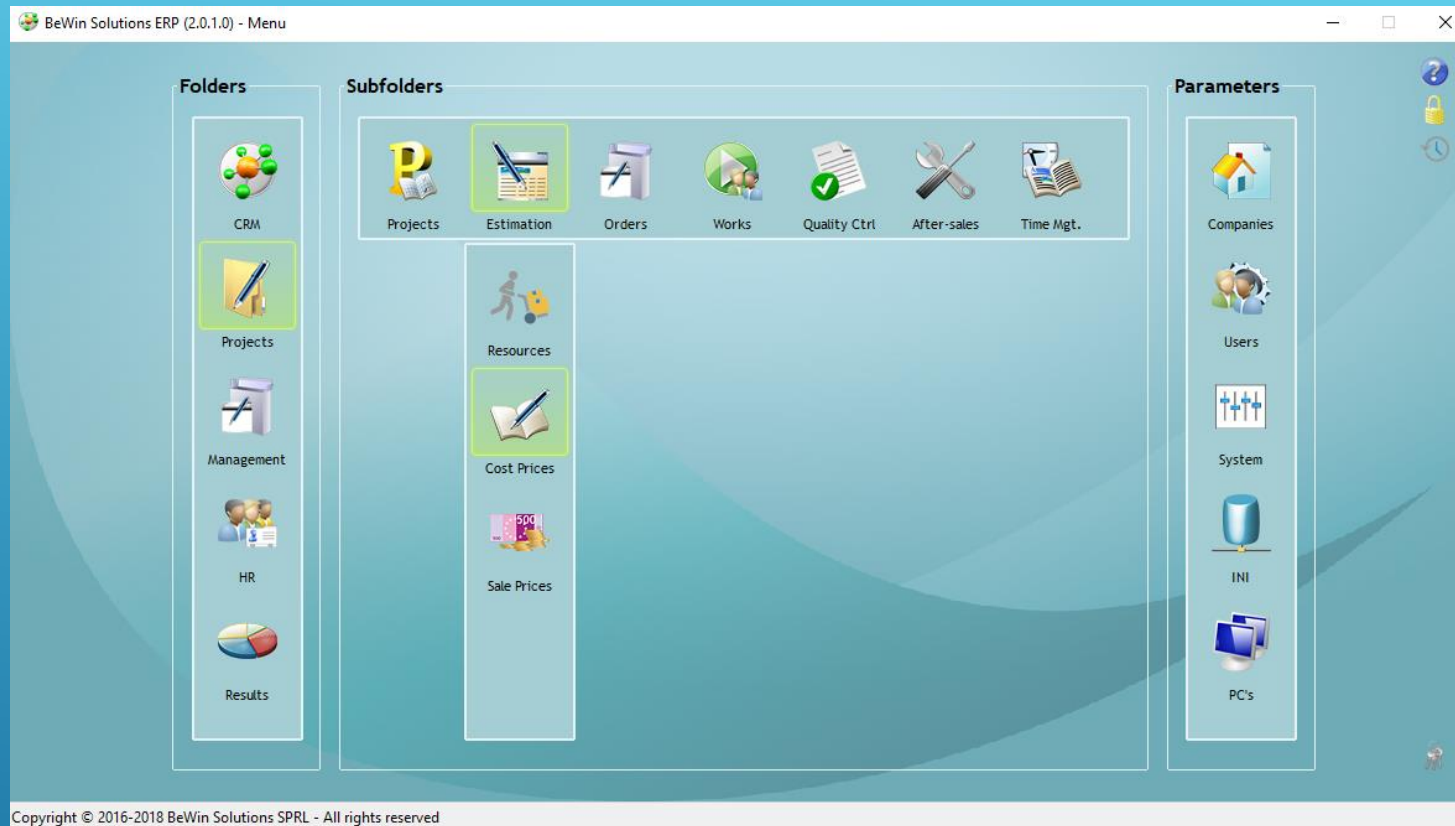


This ERP software

- is innovative,
- is easy to use,
- is powerful,
- is designed to be used by several users,
- is designed to manage several companies,
- and last but not least ... is inexpensive.



A main menu easy to use



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This main menu allows to access all programs by simply clicking on an icon.

Easy to use and powerful

BeWin Solutions ERP (2.0.1.0) - CRM - Contacts

Filters

Status: ☒ Active ☐ Inactive ☐ All

Last name:

First name:

Notes:

Search Data New Modify Delete

Filters Actions Edit

Contacts

LAST NAME - First name	Code	Active
NEYBERGH Jean-Jacques	NJ0001	<input checked="" type="checkbox"/>

Civil Status Mr ☒ Active **Language** Français

Last name NEYBERGH **Code** NJ0001

First name Jean-Jacques **Date of birth** 04-02-1958

Professional info

Mobile Phone

E-mail

Linked in

Private info

Mobile Phone

E-mail

Remaining characters : 4969

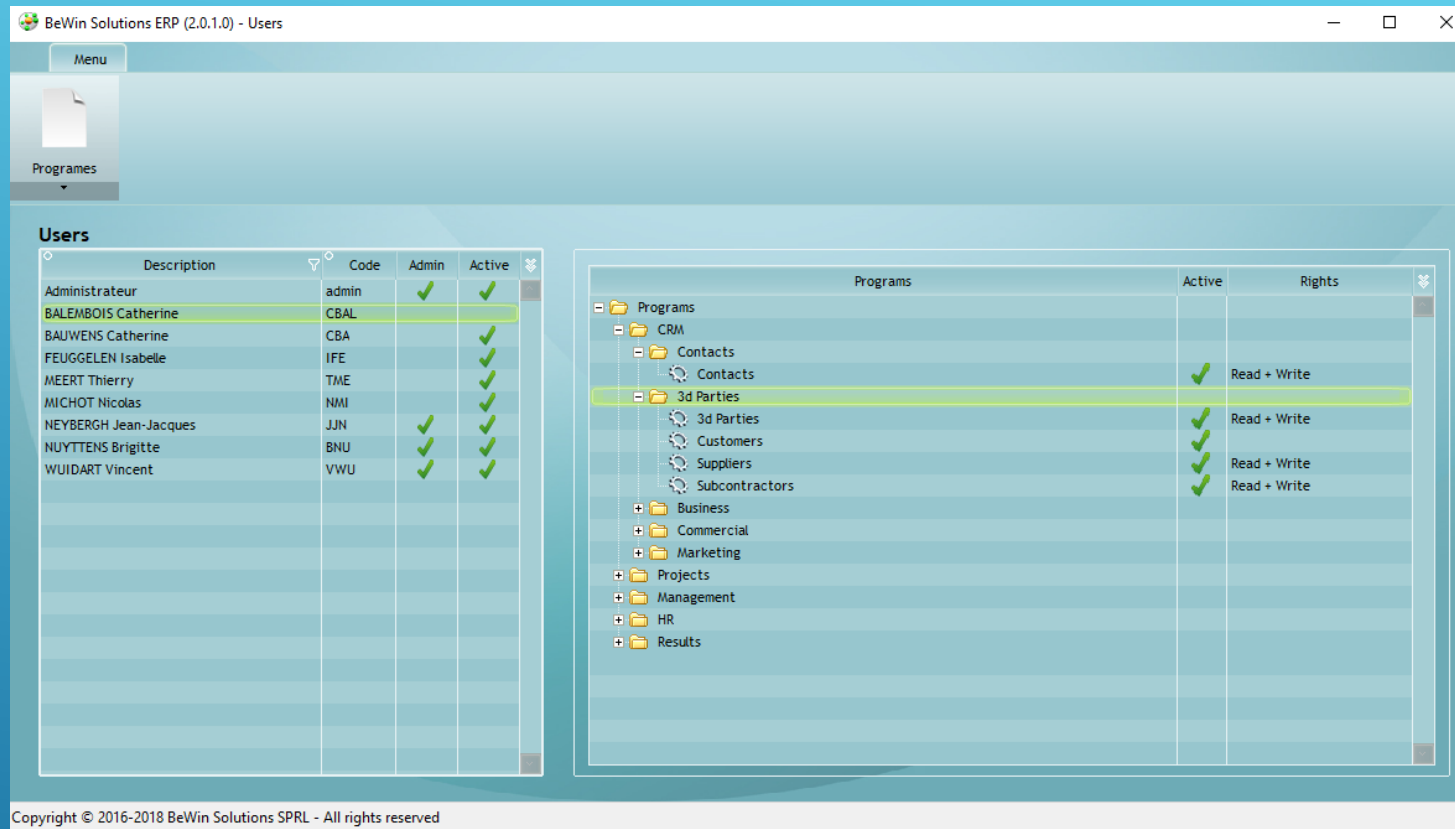
Notes

Animaux : Chien
Loisirs : Golf

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This software is easy to use and very powerful. In this example, you can see that it is possible to retrieve all contacts that are playing golf by using filters.

Designed to be used by several users



Users

Description	Code	Admin	Active
Administrateur	admin	✓	✓
BALEMOIS Catherine	CBAL		✓
BAUWENS Catherine	CBA		✓
FEUGGELIN Isabelle	IFE		✓
MEERT Thierry	TME		✓
MICHOT Nicolas	NMI		✓
NEYBERGH Jean-Jacques	JJN	✓	✓
NUYTENS Brigitte	BNU	✓	✓
WUIDART Vincent	VWU	✓	✓

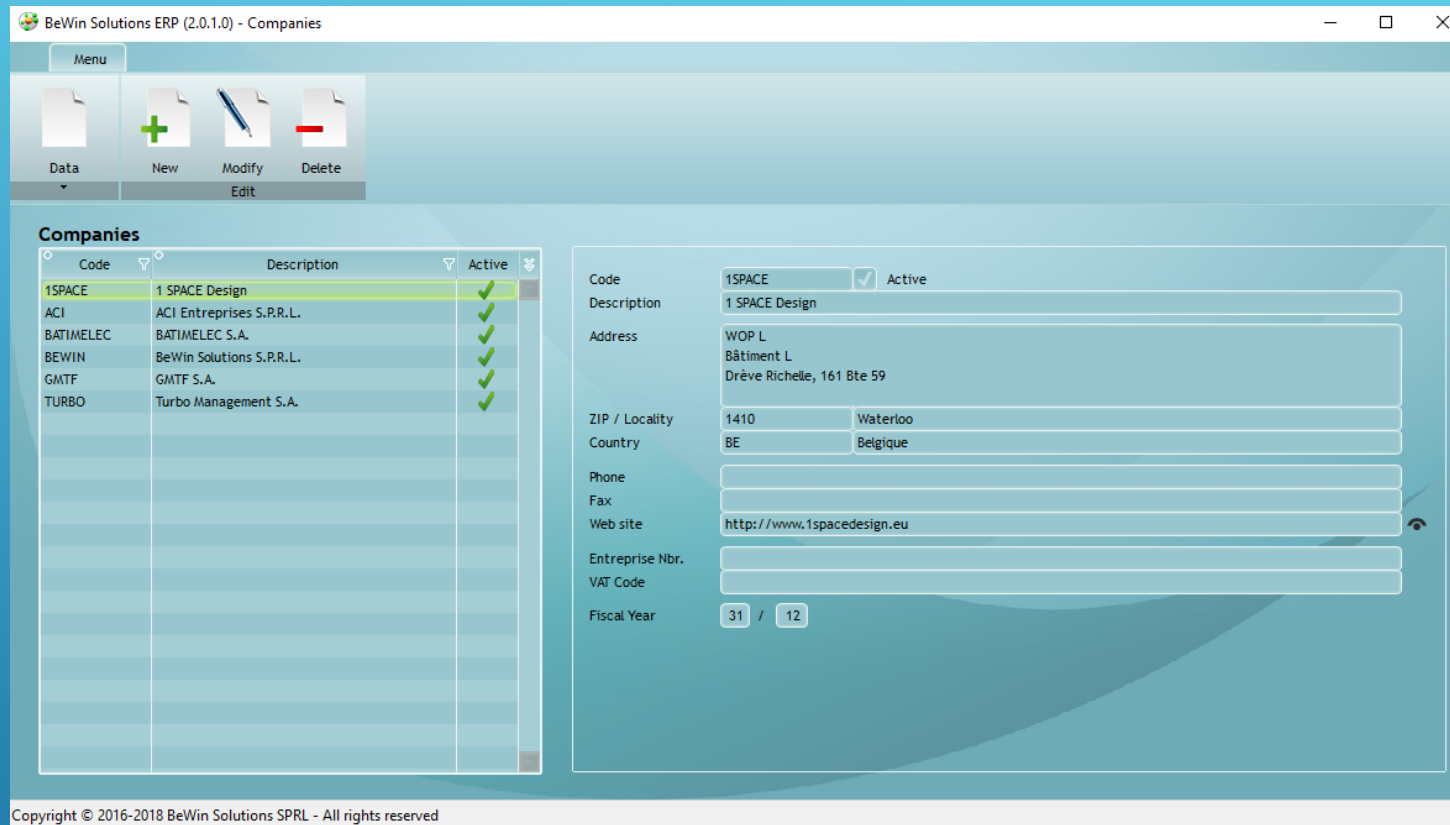
Programs

Programs	Active	Rights
Programs		
CRM		
Contacts		
3d Parties	✓	Read + Write
3d Parties	✓	Read + Write
Customers	✓	Read + Write
Suppliers	✓	Read + Write
Subcontractors	✓	Read + Write
Business		
Commercial		
Marketing		
Projects		
Management		
HR		
Results		

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This software is designed to be used by several users and it permits to define specific user access rights for each program.

Designed to manage several companies



This software is designed to manage several companies, to bring users and companies together and to define the layout of the company's official documents.

This software contains five folders :

1. **CRM**
2. **Projects**
3. **Management of administrative tasks**
4. **Human Resources**
5. **Results**



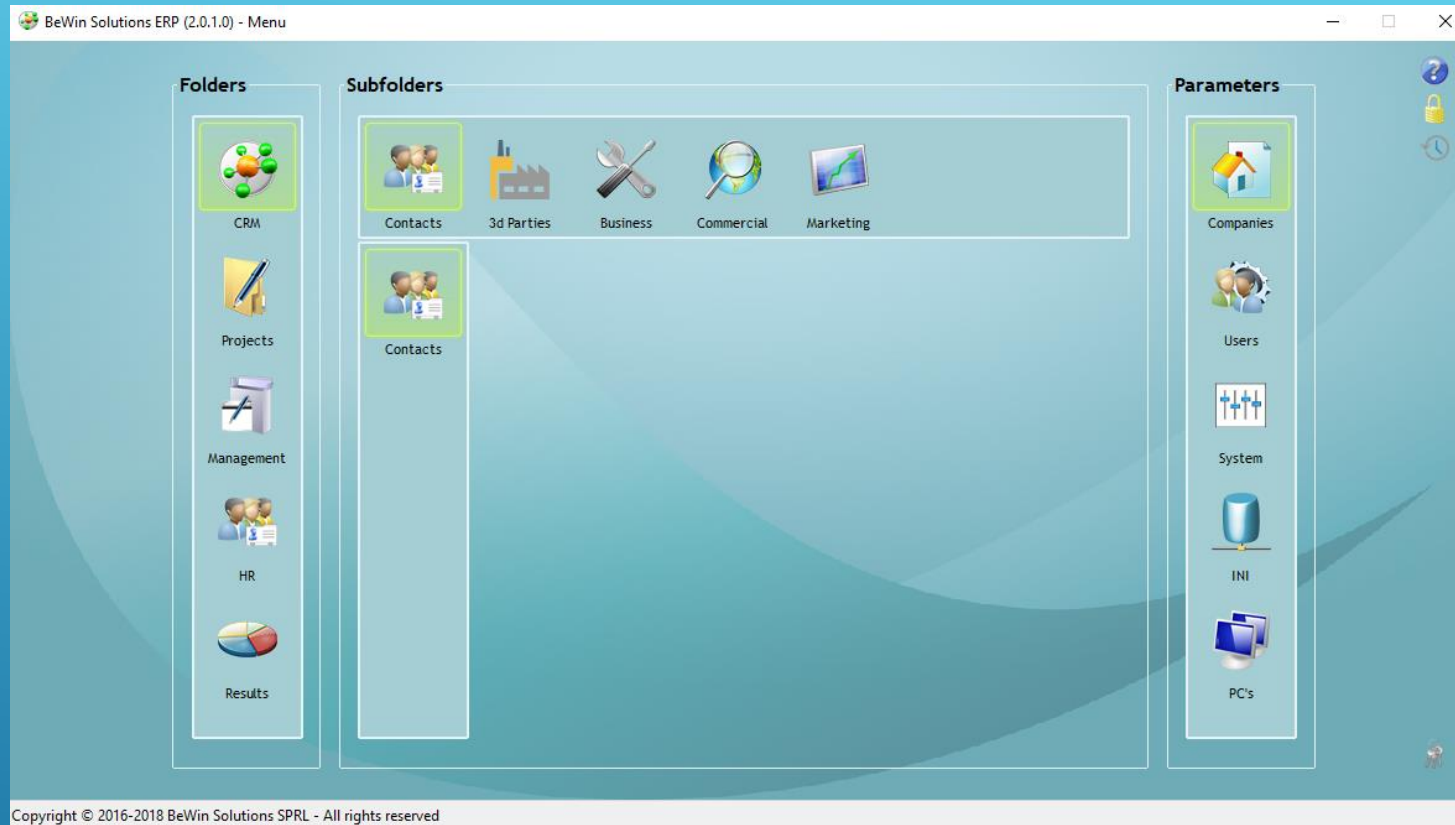
CRM

(Customer Relationship Management)

- **Contacts**
- **Third-parties (Customers, Suppliers & Subcontractors)**
- **Business activities**
- **Market research**
- **Marketing (Events, Advertising & Gifts)**



CRM (Customer Relationship Management)



The CRM is designed to manage contacts, third-parties (customers, suppliers and subcontractors), business activities, market research and marketing.

CRM - Contacts

BeWin Solutions ERP (2.0.1.0) - CRM - Contacts

Filters

Status: ☒ Active ☐ Inactive ☐ All

Last name: ney

First name:

Notes:

Search Connections New Modify Delete

Filters Actions

Contacts

LAST NAME - First name	Code	Active
NEYBERGH Jean-Jacques	NJ0001	✓

(*) = Direct connection

NEYBERGH Jean-Jacques
1 SPACE Design
CEO

BALEMOIS Catherine
1 SPACE Design
Assistante de direction

BAUWENS Catherine
A.C.I.
General Manager

FEUGGELEN Isabelle (*)
1 SPACE Design
General Manager

GHISLAIN Walther (*)
EASY LOGIN
Consultant

FEUGGELEN Isabelle
1 SPACE Design
General Manager

MICHOT Nicolas
GMTF
Directeur technique

MICHOT Nicolas
GMTF
Directeur technique

BALEMOIS Catherine
1 SPACE Design
Assistante de direction

VAN DE PUTTE Frédéric

BALEMOIS Catherine
1 SPACE Design

The software allows to indicate connections with other contacts (like Linked In) to help you expand your address book.

CRM – Third-Parties

BeWin Solutions ERP (2.0.1.0) - CRM - Suppliers

Menu

Status
☒ Active
☐ Inactive
☐ All

Description
VAT Code
Notes

Filters

Search

Evaluation

Actions

Suppliers

Description	Types	Active
1 SPACE Design	Suppliers	✓
A.C.I.	Suppliers	✓
EASY LOGIN	Suppliers	✓
LEXUS Waterloo	Suppliers	✓
SIEMENS	Suppliers	✓

Average of evaluations : 77,50 % ★★★★★

Evaluations

Companies	Data	Description	Evaluations
1SPACE	Project Type	2015_00001 --- ING - Agence Ixelles - Rénovation bureaux	★★★★★
		Suppliers	
TURBO	Project Type	2015_00001 --- ERP Subcontractors	★★★★☆

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The software allows to assign contacts, business activities, market research, projects, evaluations, accounting entries, ... to those third-parties (customers, suppliers and subcontractors).

CRM – Business activities

BeWin Solutions ERP (2.0.1.0) - CRM - Business

Filters

Code: HV
Description:

Search Third Parties

Business

Code	Description
HVA	HVAC
HVAGNG	HVAC - Gainage

Third Parties

Description	Types	Active	View
GMTF	Subcontractors	✓	👁

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The software allows to retrieve all third-parties associated to the selected activity. By clicking on the view icon, it opens all third-party information.

[illegible]

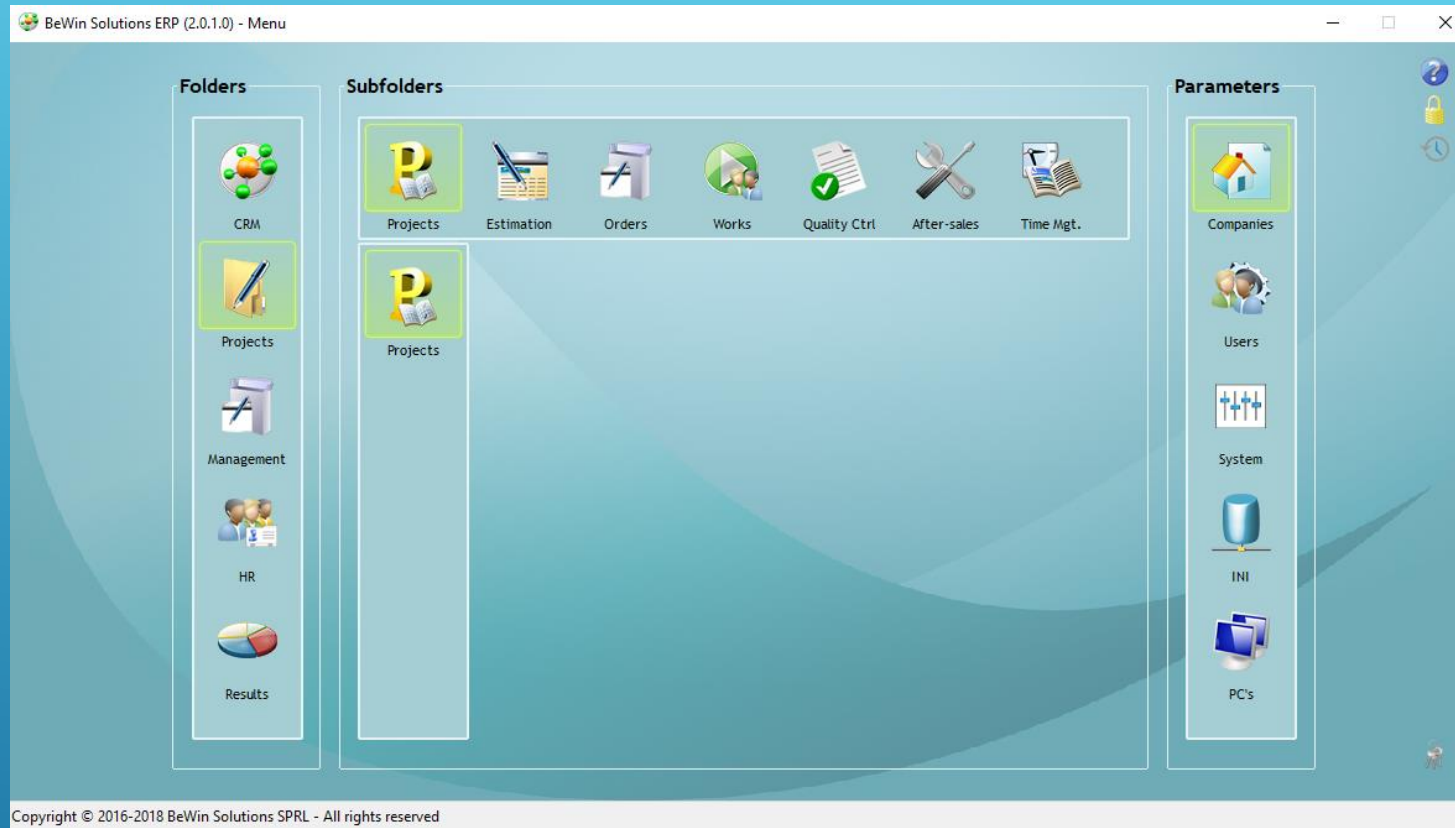
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Projects

- Projects Management
- Estimation (Resources, Cost Prices & Sale Prices)
- Customer orders & Financial Guarantees
- Works (Planning, Works follow-up & Invoicing)
- Quality Control
- After-sales service
- Mission orders & services (Timesheets)

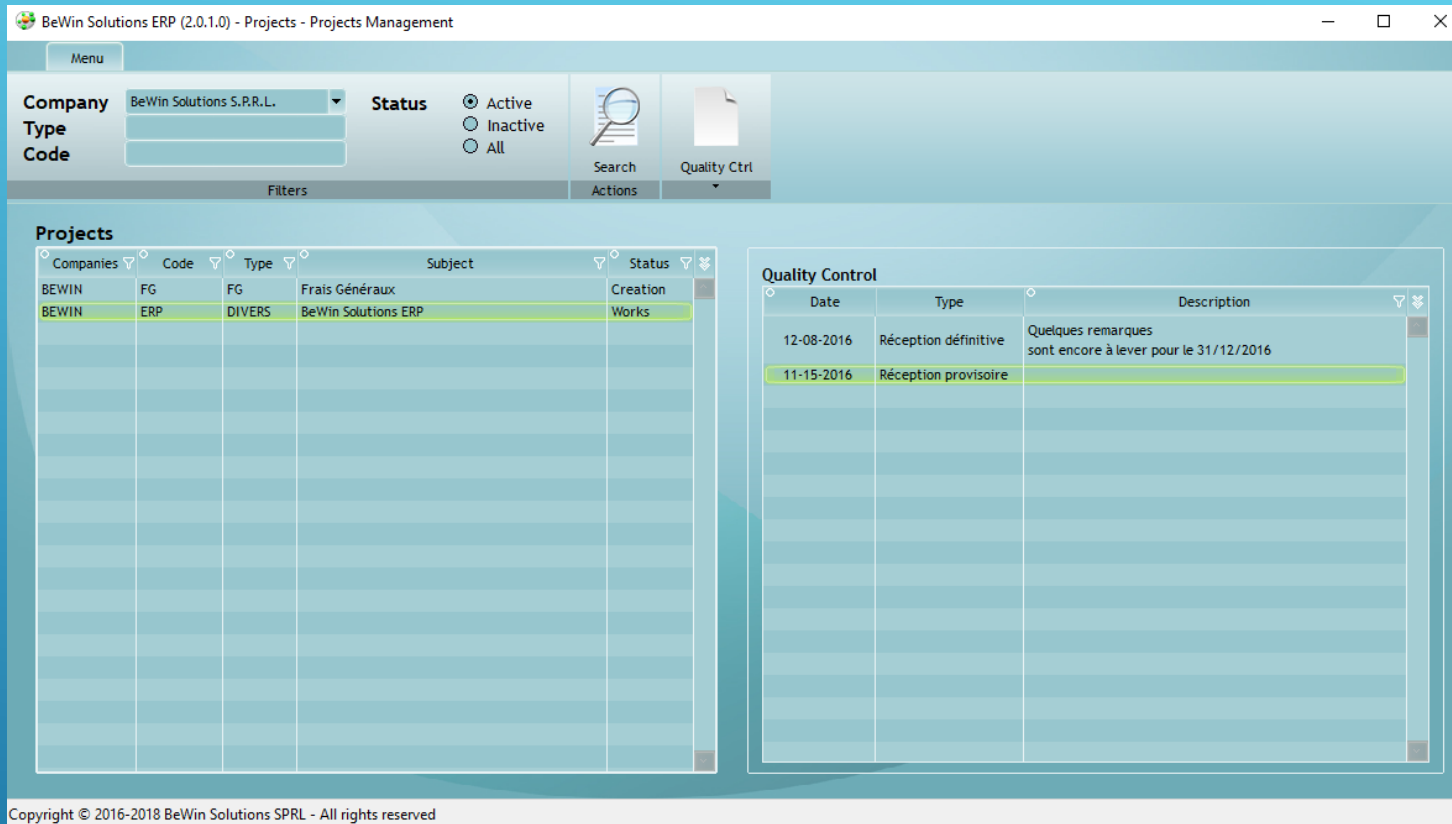


Projects



The software is designed to manage the complete life cycle of your projects step by step.

Projects - Management



The software is designed to provide a summary of each step of the project, to evaluate third-parties associated to the project, to calculate the budgetary control automatically, to have an overview of the services provided by each worker, ...

Projects – Budgetary Control

BeWin Solutions ERP (2.0.1.0) - Projects - Budgetary Control

Menu

Project: ERP BeWin Solutions ERP
 Periods <= 2018 5 Expenses are ☒ DEBIT ☐ CREDIT

Initial order: 3.385,00
 Actual order (1): 3.500,00
 Gross margin (1)-(2) 34,95 %: 1.223,09

Invoices (3): 497,16 % 17.400,49
 Expenses (4): 962,16
 Gross margin (3)-(4) 94,47 %: 16.438,33

Filters: Actions: Edit: Project: Accounting:

Budgetary Control

Analytical Codes	Analytical Description	BUDGET - CP Estimations (2)	BUDGET - CP Works	BUDGET - CP To do	DONE DEBIT (-)	DONE CREDIT (+)	IN PROGRESS Balance
4000	Fournitures	508,00	520,00		452,16		55,84
5000	MO	1.096,17	1.099,17				1.096,17
6100	Machines - Amortissement	292,97	292,97				292,97
6200	Machines - Maintenance	379,77	379,77				379,77
9999	Divers				510,00		-510,00
Totals		2.276,91	2.291,91	0,00	962,16	0,00	1.314,75

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The software is designed to calculate – just by clicking on a button – the budgetary control of the project based on the estimated budget, progress follow-up and accounting.

Projects – Resources

BeWin Solutions ERP (2.0.1.0) - Projects - Estimation - Resources

Validate

Validate Cancel

Validate

Common resources

Code: CMA_0002 Unit: MTH

Description: Equipe maintenance
(Coût moyen mensuel / Personne)

↺

↕

Data Type	Price --> Analytical Resource --> Code Variable --> Reference	Description	Formula	Quantity Calculated Value	Unit	Unit Price	Value	Nature
Variable	NBRE		6	6,000000000				
Price	6200	Machines - Maintenance	3500 EUR LOC ATELIER MENSUEL / [NBRE]		MTH		583,3333	P
Resource	CMA_0003	Chef mécanicien	1 / [NBRE]	0,166666667	MTH	6.500,0000	1.083,3333	
Resource	CMA_0004	Mécanicien engin de chantier	5 / [NBRE]	0,833333333	MTH	5.000,0000	4.166,6667	

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The software allows to create a resources library. Those resources should be imported to a selected project. It's possible to create complex resources by using your own methods, by using other existing resources, ... Give free reins to your imagination!

Projects – Structure

The screenshot displays the BeWin Solutions ERP (2.0.1.0) - Projects - Estimation - Cost Prices window. The interface includes a menu bar, a company selection dropdown (BeWin Solutions S.P.R.L.), and a search bar. The 'Projects' table on the left lists projects with columns for Companies, Code, Subject, Status, and Active. The 'Lots / Levels / Items' tree on the right shows a hierarchical structure of lots and levels, including 'Direct', '(GO) - Gros œuvre', '(1) - Fondations', '(1.1) - Terrassement', '(1.2) - Pose boucle de terre', '(1.3) - Dalle en béton', '(2) - Egouttage', '(PCH) - Parachèvement', and 'Indirect'. The 'Calculate' button is visible in the top right of the tree view.

Companies	Code	Subject	Status	Active
BEWIN	FG	Frais Généraux	Creation	✓
BEWIN	ERP	BeWin Solutions ERP	Works	✓


Lots / Levels / Items	Quantity	Unit
(1.1) - Terrassement	125,000	M³
(1.2) - Pose boucle de terre	63,500	M
(1.3) - Dalle en béton	12,000	M³

The software allows to create complex structures to your projects by using many levels. It's also possible to import data from an Excel file and to export the calculated unit sales prices in the corresponding cells of the original file (the estimation step should be done before).

Projects – Each post of the structure should be analyzed

BeWin Solutions ERP (2.0.1.0) - Projects - Estimation - Cost Prices

Menu

ABC  ☐ Unit SP calculation
☐ Fix a SP coefficient
☒ Fix unit SP

SP coefficient: 1,4712
Unit SP: 16,5000
Item SP: 2.062,5000

Validate Cancel

Validate Select Sale Price

Code: 1.1 Quantity: 125,000 Unit: M³

Description: Terrassement

		Unit price	TOTAL
F	Fournitures		
M	Main d'oeuvre	8,0035	1.000,4340
S	Sous-traitants	0,5642	70,5295
P	Machines	2,6476	330,9462
Amount		11,2153	1.401,9096

Resources

Resources	Description	Formula	Quantity	Unit	Unit Price	Value
CMA_0001	Buldozer Caterpillar D12	1/6	20,83333333	HR	32,2917	672,7429
CMO_0001	Machiniste engin de chantier	1/6	20,83333333	HR	35,0000	729,1667


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Each post of the project structure should be analyzed. The user should define the project resources or import the resources from the library before applying the corresponding methods.

Projects – Overview of cost and sale prices


BeWin Solutions ERP (2.0.1.0) - Projects - Estimation - Sale Prices

MenuExport

 **First Page**
Document date













< Nothing >
05-18-2018

Display :
☒ Subject
☒ Description

 Save
Actions

Print

Edit

J14

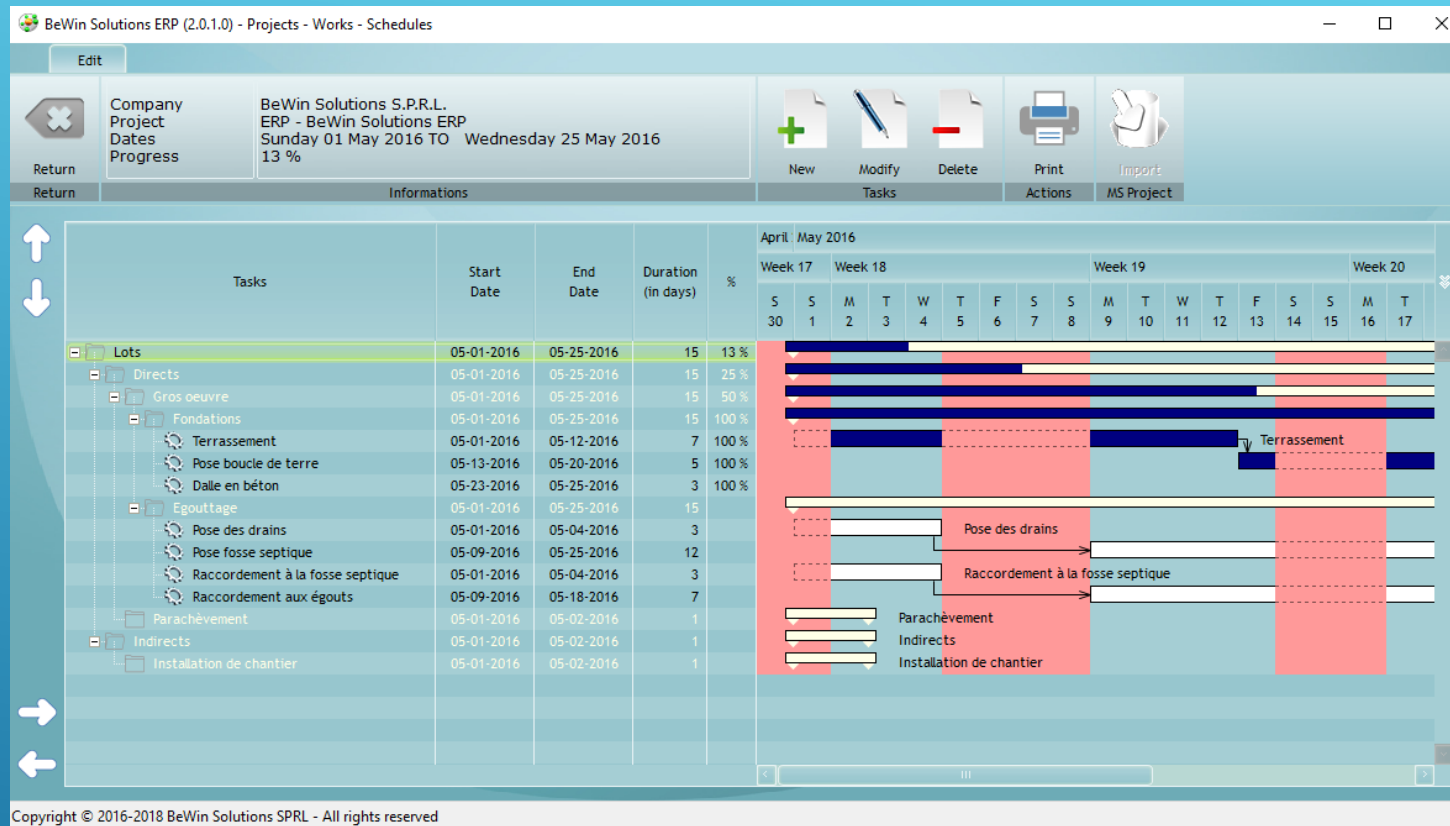
	A	B	C	D	E	F	G	H	I	J	K	L	
1						SALE PRICE		COST PRICE					
2	Level	Code	Description	Quantity	Unit	Unit SP	TOTAL SP	Unit CP	TOTAL CP	Coefficient		Nbr Line Doc	
3	Project	ERP	BeWin Solutions ERP				3,499,99		2,276,90				
4	Lot	GO	Gros oeuvre				3,499,99		2,276,90				
5	Level 1	1	Fondations				3,499,99		2,276,90				
6	Item	1.1	Terrassement	125,000	M³	16,5000	2,062,50	11,2152	1,401,90	1,471208000	Item - Fixed SP		3
7	Item	1.2	Pose boucle de terre	63,500	M	16,4285	1,043,21	10,0000	635,00	1,642857142			4
8	Item	1.3	Dalle en béton	12,000	M³	32,8571	394,28	20,0000	240,00	1,642857142			5
9	Level 1	2	Egouttage				0,00		0,00				
10	Item	2.1	Pose des drains	60,000	M	0,0000	0,00	0,0000	0,00	1,642857142			7
11	Item	2.2	Pose fosse septique	1,000	PCE	0,0000	0,00	0,0000	0,00	1,642857142			8
12	Item	2.3	Raccordement à la fosse	1,000	FFT	0,0000	0,00	0,0000	0,00	1,642857142			9
13	Item	2.4	Raccordement aux égouts	1,000	FFT	0,0000	0,00	0,0000	0,00	1,642857142			10
14	Lot	PCH	Parachèvement				0,00		0,00				
15													
16													
17													
18													
19													
20													
21													

SALE PRICE

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The software allows to generate two kinds of price sheets, one intended for the users and one intended for the customers (without cost prices data).

Projects – Planning of works



The software includes a Gantt chart to plan your projects. Three possibilities exist: to do the charts, to create a structure automatically from an estimation, to import it from an existing MS Project file or to create the structure of the planning yourself. To do that it's not necessary to have MS Project installed on your computer.

Projects – Monthly progress follow-up

BeWin Solutions ERP (2.0.1.0) - Projects - Works

Validate

Validate Cancel

Validate

Projects

Companies	Code	Type	Subject	Status
BEWIN	FG	FG	Frais Généraux	Creation
BEWIN	ERP	DIVERS	BeWin Solutions ERP	Works

Lots / Levels / Items

	Quantity	Unit
Direct		
(GO) - Gros oeuvre		
(1) - Fondations		
(1.3) - Dalle en béton	12,000	M³

Done

Year	Month	Monthly Forecasted Quantities	Monthly Not chargeable Quantities	Cumulated Quantities	Invoice
2017	1	6,000		6,000	<input checked="" type="checkbox"/>
2017	2	3,000		9,000	<input checked="" type="checkbox"/>
2017	3	1,500		10,500	<input checked="" type="checkbox"/>
2017	7	1,500		12,000	<input type="checkbox"/>
TOTALS		12,000	0,000		

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The software allows to follow – month per month – each post of the project. Each month, the Project Manager can introduce the quantities done. Based on those quantities, the software can generate customer invoices automatically.

Projects – Automatic invoicing

BeWin Solutions ERP (2.0.1.0) - Projects - Works - To invoice

Menu

Company: BeWin Solutions S.P.R.L.

Periods to: 2018 / 5 Display ☐ Projects ☒ Items

Filters Actions To invoice To invoice MS Excel

Done to invoice

Periods / Projects / Lots / ... / Items	Descriptions	To invoice Quantity	Unit	Unit SP	To invoice Amount
Periods					49,29
2017/07					
(ERP) - BeWin Solutions ERP					49,29
Sale prices calculated : 18/05/2018					
GO	Gros œuvre				
1	Fondations	1,500	M³	32,8571	49,29
1.3	Dalle en béton				

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The software allows to generate invoices automatically based on the quantities of the progresses follow-up not yet invoiced.

Projects – Proposal of invoice

BeWin Solutions ERP (2.0.1.0) - Business Management - Invoices - Generate documents

Filters

Company: BeWin Solutions S.P.R.L.

Book Period: 2016, 12, 2016

Account VAT code: 700/7, 451

Export, View, Clear, Invoice

Filters, Book, XML, Edit, Accounting

INVOICE

Document Date: 12-31-2016
Due Date: 01-31-2017

Customer: KR0001, VAT code: BE0222.333.444
KrisManagement

Billing Address: Siège social, Rue du Cimetière, 4615 Milmort, Belgique

Delivery Address: < Not applicable >

Observations:

Description	Quantity	Un.	UP no taxes	Amount no taxes	VAT code
Project : ERP - BeWin Solutions ERP Period : 2017/07 (GO) Gros oeuvre (1) Fondations (1.3) Dalle en béton	1,500	M³	32,8571	49,29	BE_V_21


VAT Rate	Subtotals	VAT Total
21,00%	49,29	10,35

Description	Amount	Cur.
Subtotals (no taxes)	49,29	EUR
VAT Totals	10,35	EUR
VAT included	59,64	EUR

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The software allows to automatically generate proposals of invoices. The user can check, adapt, visualize and generate invoices that will automatically be entered into the accounts.

Projects – Visualization of invoices



INVOICE
< VIEW >

Date
Due Date

03-01-2017
03-01-2017

Third Party
TVA Code

KR0001
BE0222 333 444

Page : 1/1

Delivery address :

KrisManagement
Rue du Cimetière
4615 Milmort
Belgique

Description	Quantity	Unit	U.P. No taxes	Without Taxes
Project : ERP - Easy Modular ERP Period : 2017/03 (GO) Gros oeuvre (1) Fondations (1.3) Dalle en béton	1,500	M²	32,8571	49,29

Observation :

VAT Rates	Subtotals NT	VAT Amount	Subtotal (no taxes)		
21.00 %	49.29	10.35	Subtotal	49.29	EUR
			VAT Total	10.35	EUR
			VAT Included	59.64	EUR

BeWin Solutions S.P.R.L.
WOP L - Drève Richelle 161 Bte 59 - 1410 Waterloo - Belgique
T. +32 (0)2 358.44.83 - F. +32 (0)2 358.44.86 - E-mail : info@bewin.solutions
ING : IBAN BE68 0000 0000 0000 - BIC BBRU3333



Projects – Mission orders

BeWin Solutions ERP (2.0.1.0) - Human Resources - Worker Schedule

Menu

Company: BeWin Solutions S.P.R.L. ☒ Active ☐ Inactive ☐ All

Workers: < All >

Period: 2016 10 --> 10

Filters

Dates Data Print

Schedule

Date	LAST NAME - First name	From	To
10-21-2016	WUIDART Vincent	08:00	17:00
10-24-2016	WUIDART Vincent		
10-25-2016	WUIDART Vincent	08:00	17:00
10-25-2016	WUIDART Vincent	17:00	18:00
10-25-2016	WUIDART Vincent	18:00	18:30
10-26-2016	WUIDART Vincent		
10-27-2016	WUIDART Vincent	08:00	17:00
10-28-2016	WUIDART Vincent		
10-31-2016	MEERT Thierry	08:00	12:00
10-31-2016	WUIDART Vincent	08:00	17:00

WUIDART Vincent MEERT Thierry

Monday 31 October 2016

00:00

02:00

04:00

06:00

08:00 Chantiers Chantiers

10:00

12:00

14:00

16:00

18:00

20:00

22:00

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The software allows to create mission orders for the workers. It's possible to print those mission orders and have an overview of the workers' schedules day by day.

Projects – Workers' Timesheets

BeWin Solutions ERP (2.0.1.0) - Human resources - Services

Menu

Calculate

Actions

Year: 2016

Quarter: Quarter 1

Month: Feb.

Week: 06

Day: 02-15-2016

Companies	Workers	Projects	Services	Day	Quarter 1	Quarter 2	Quarter 4	Total
BEWIN	WUIDART Vincent	- - -	Chantiers		2,50	16,00	8,00	26,50
			Devis		4,00	0,50		4,50
			Divers	19,00	4,50	9,00		32,50
			Tâches administratives	0,50	1,50	4,00		6,00
		ERP - BeWin Solutions ERP	Chantiers				13,50	13,50
Total					19,50	29,50	21,50	83,00

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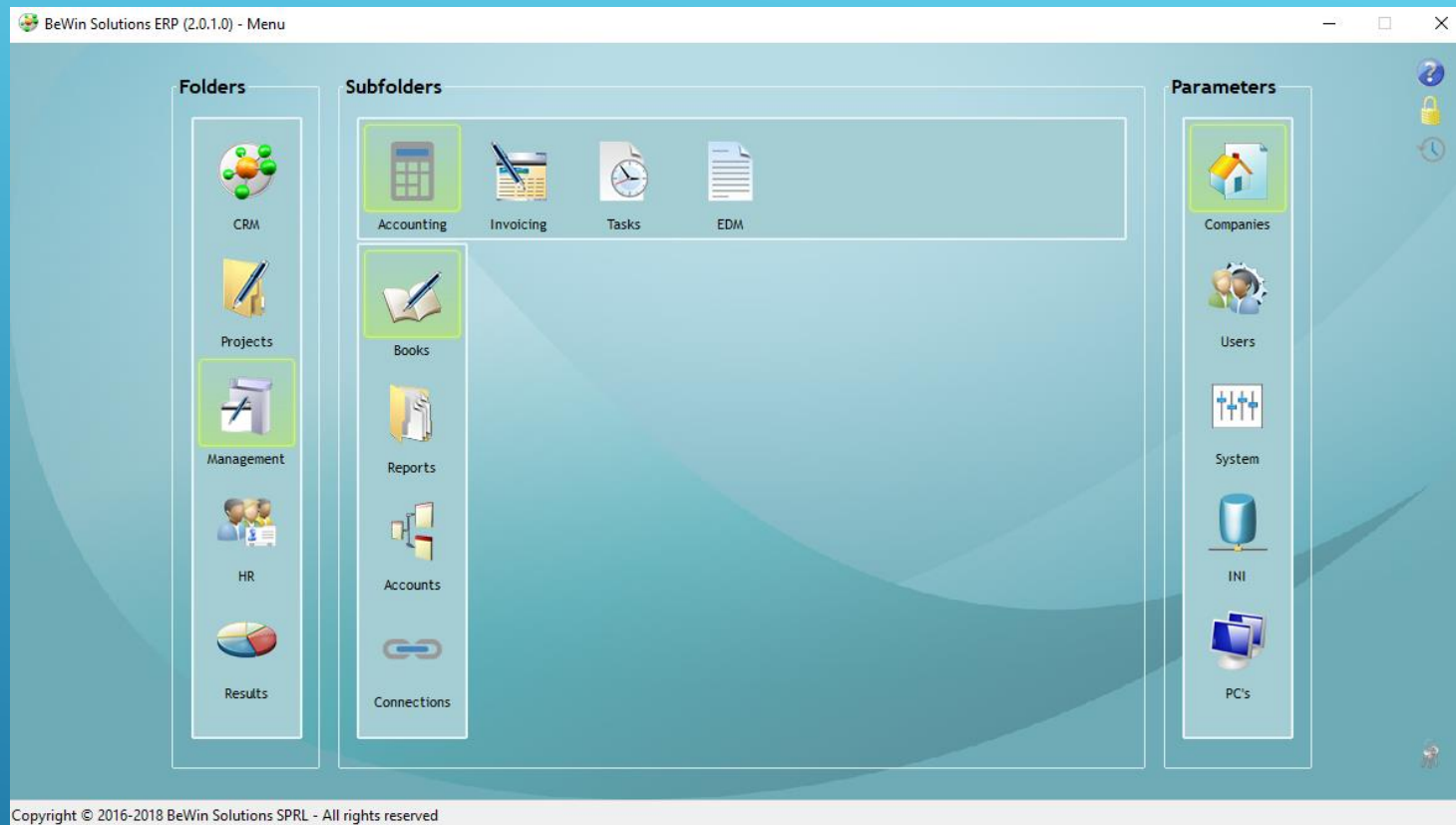
The software allows to introduce the service of each worker. It is possible to retrieve and present the results in pivot tables where lines and columns can be moved to display other consolidated views.

Business management

- Accounting (Books, Reports, Accounts, ...)
- Invoicing (Invoices, CN & Reminders)
- Tasks
- EDM (Electronic Document Management)



Management



The software is designed to manage the most important administrative tasks of your company.

Management – Accounting - Books

BeWin Solutions ERP (2.0.1.0) - Business Management - Accounting - Books

Filters

Company: BeWin Solutions S.P.R.L.

Book Period: 2016 10

Fiscal Year: 2016

Search Data New Update Delete

Filters Actions Edit

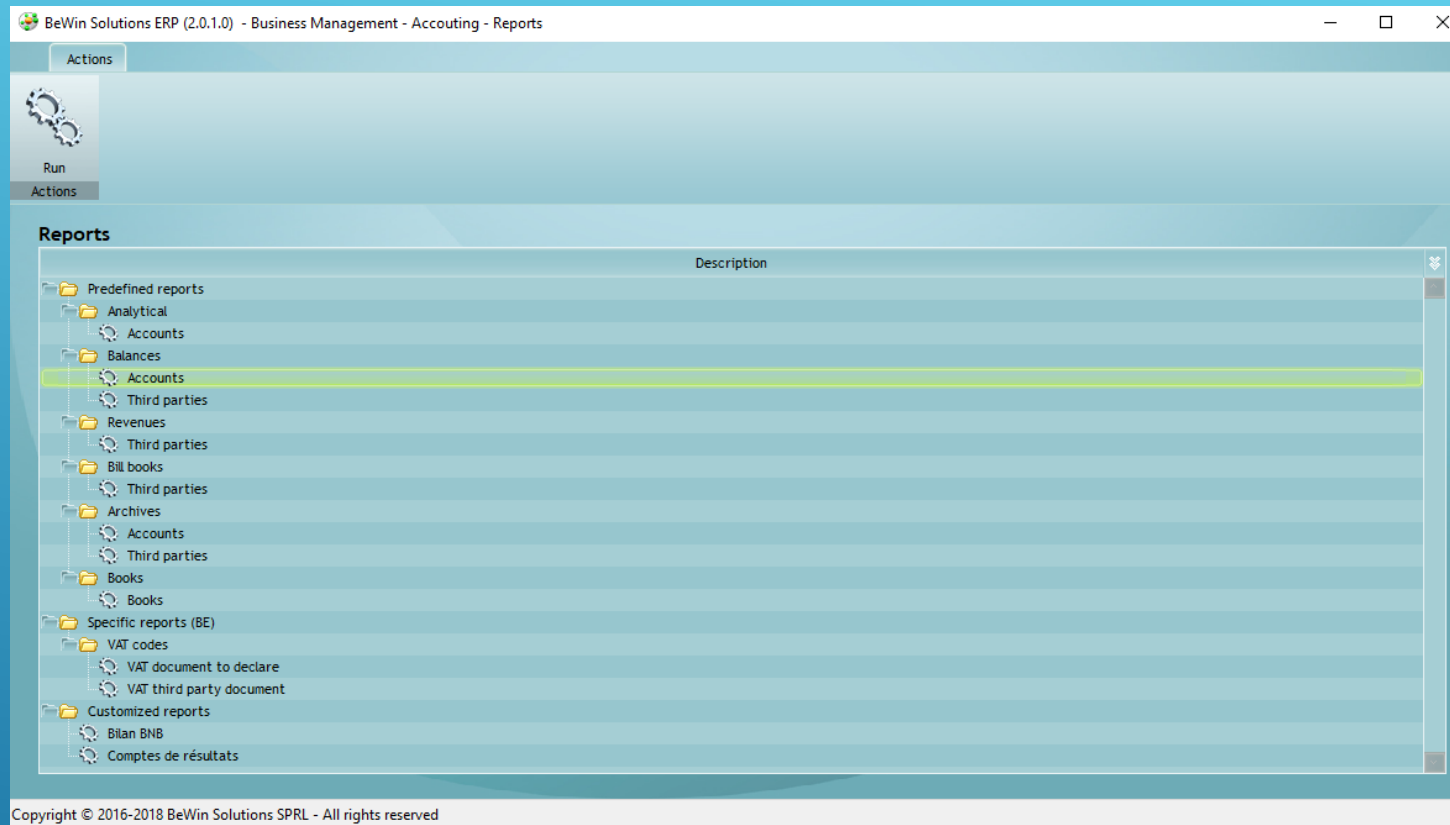
Entries

Nbr	Document Date	DB/CR	Accounts	Description (3d Party : Customers / Suppliers) (Analytical : Projects Analytical Code)	Amounts CREDIT	Amounts CREDIT	Reconciliation
4	10-31-2016	DB 411 DB 6122 CR 440	REF/SUBJECT PC/MN T.V.A. à récupérer Livres, documentation (ERP : BeWin Solutions ERP 9999 : Divers) Dettes commerciales - Fournisseurs (DI0001 - DISA)	0,60 10,00 10,60			
3	10-30-2016	DB 411 DB 6100 CR 440	REF/SUBJECT FA2016/053 T.V.A. à récupérer Loyers de biens immobiliers (ERP : BeWin Solutions ERP 9999 : Divers) Dettes commerciales - Fournisseurs (DI0001 - DISA)	150,00 500,00 650,00			
2	10-30-2016	DB 6123 DB 411 CR 440	Imprimés et fournitures de bureau (FG : Frais Généraux 4000 : Fournitures) T.V.A. à récupérer Dettes commerciales - Fournisseurs (DI0001 - DISA)	200,00 42,00 242,00			
1	10-31-2016	DB 601 CR 440	REF/SUBJECT FA2016/0158 Achats de fournitures (ERP : BeWin Solutions ERP 4000 : Fournitures) Dettes commerciales - Fournisseurs (DI0001 - DISA)	452,16 452,16			

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The software allows to introduce entries in accounting books. Four kinds of books are defined : purchases, sales, financials and various operations. Users have the possibility to create many books of each kind.

Management – Accounting - Reports



The software allows to retrieve data into all required reports. Users have the possibility to create their own reports based on the amount retrieved into accounting accounts.

Management – Accounting – Reports – Account balance

BeWin Solutions ERP (2.0.1.0) - Business Management - Accounting - Reports - Accounts

Filters

Company: BeWin Solutions S.P.R.L.
Fiscal Year: 2016 [Display previous fiscal year](#)

Search [Print](#)

Filters [Actions](#) [Edit](#)

Accounts

Accounts	PREVIOUS	DB/CR	FY 2016 DB	FY 2016 CR	Cumulated DB	Cumulated CR	BALANCE	DB/CR
Accounts								
1 - Fonds propres, provisions pour risques et charges et dettes à plus d'un an			12.000,00	18.500,00	12.000,00	18.500,00	6.500,00	CR
2 - Frais d'établissement, actifs immobilisés et créances à plus d'un an et charges et de								
3 - Stocks et commandes en cours d'exécution								
4 - Créances et dettes à un an au plus			21.247,19	7.025,87	21.247,19	7.025,87	14.221,32	DB
40 - Créances commerciales			21.054,59	2.017,01	21.054,59	2.017,01	19.037,58	DB
41 - Autres créances			192,60		192,60		192,60	DB
42 - Dettes +1an échéant dans l'année								
43 - Dettes financières								
44 - Dettes commerciales				1.354,76		1.354,76	1.354,76	CR
45 - Dettes fiscales, salariales et sociales				3.654,10		3.654,10	3.654,10	CR
450 - Dettes fiscales estimées				3.654,10		3.654,10	3.654,10	CR
451 - T.V.A. à payer								
452 - Impôts et taxes à payer								
453 - Précomptes retenus								
454 - Office National de la Sécurité Sociale								
455 - Rémunérations								
456 - Pécules de vacances								
459 - Autres dettes sociales								
46 - Acomptes reçus sur commandes								
47 - Dettes découlant de l'affectation du résultat								
48 - Dettes diverses								

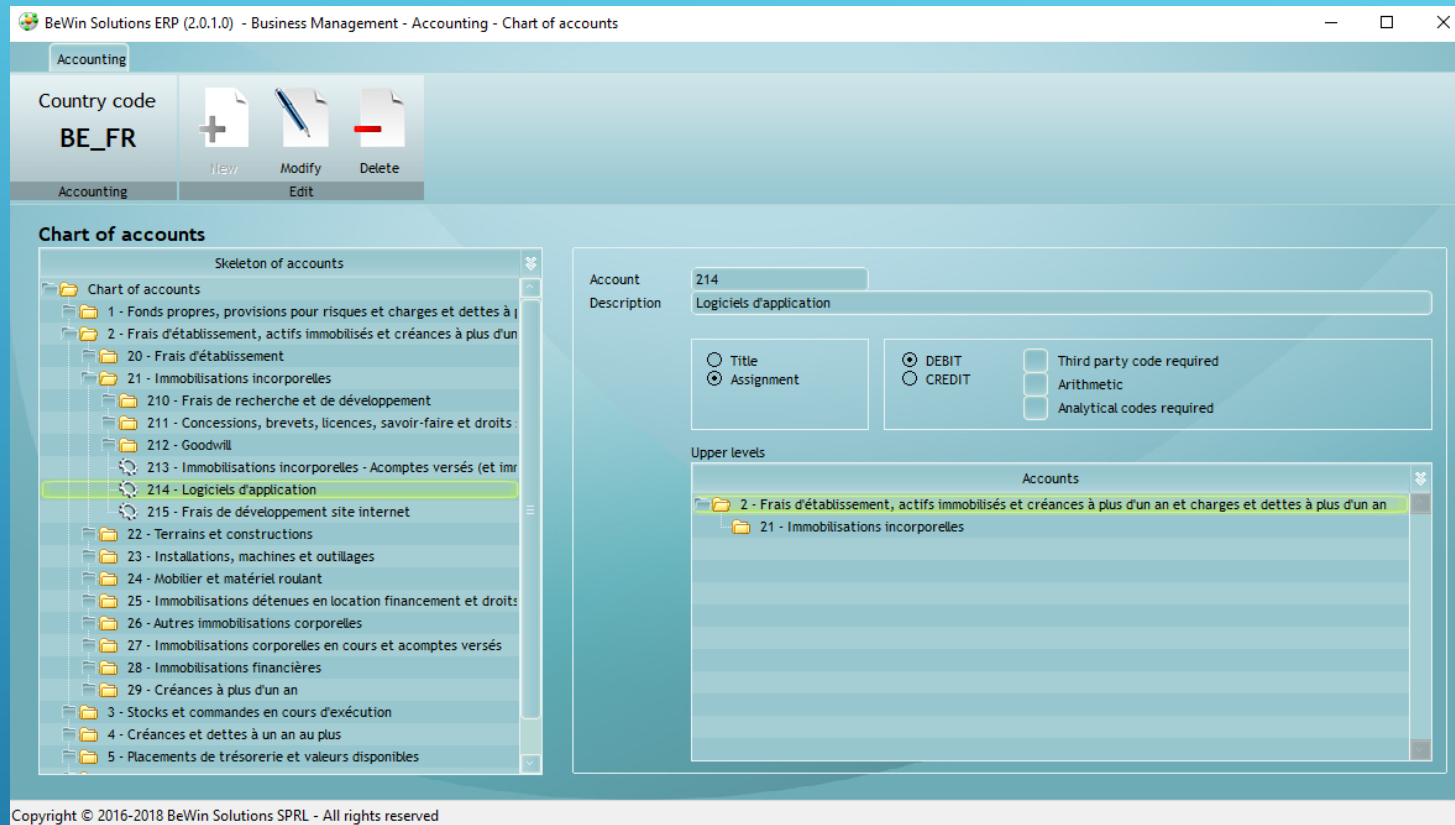
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The software allows to retrieve data from specific reports based upon the filters introduced. By clicking on the view button, the software displays all concerned entries.

Management – Accounting – Reports – Account balance

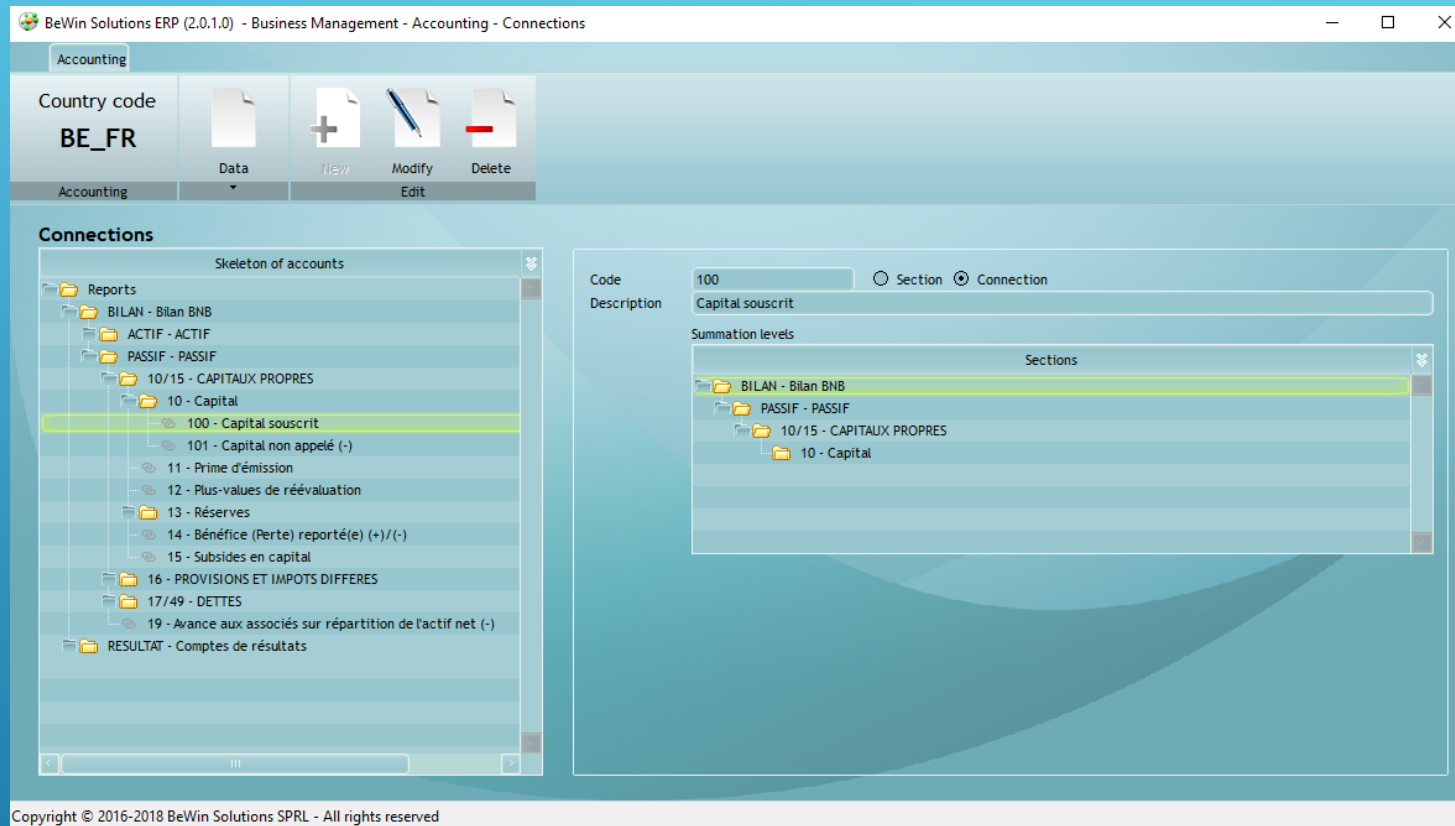
Document Company Fiscal Year	ACCOUNT BALANCE BEWIN - BeWin Solutions S.P.R.L. 2016					
Accounts	Previous	Fiscal Year DEBIT	Fiscal Year CREDIT	Cumulated DEBIT	Cumulated CREDIT	Balance
1 - Fonds propres, provisions pour risques et charges et dettes à plus d'un an	0,00	12.000,00	18.500,00	12.000,00	18.500,00	6.500,00 C
..... 10 - Capital	0,00	12.000,00	18.500,00	12.000,00	18.500,00	6.500,00 C
..... 100 - Capital souscrit ou capital personnel	0,00	0,00	18.500,00	0,00	18.500,00	18.500,00 C
..... 1000 - Capital souscrit	0,00	0,00	18.500,00	0,00	18.500,00	18.500,00 C
..... 101 - Capital non appelé (-)	0,00	12.000,00	0,00	12.000,00	0,00	12.000,00 D
4 - Créances et dettes à un an au plus	0,00	4.817,63	2.146,96	4.817,63	2.146,96	2.670,67 D
..... 40 - Créances commerciales	0,00	4.625,63	0,00	4.625,63	0,00	4.625,63 D
..... 400 - Créances commerciales - Clients	0,00	4.625,63	0,00	4.625,63	0,00	4.625,63 D
..... 41 - Autres créances	0,00	192,00	0,00	192,00	0,00	192,00 D
..... 411 - T.V.A. à récupérer	0,00	192,00	0,00	192,00	0,00	192,00 D
..... 44 - Dettes commerciales	0,00	0,00	1.344,16	0,00	1.344,16	1.344,16 C
..... 440 - Dettes commerciales - Fournisseurs	0,00	0,00	1.344,16	0,00	1.344,16	1.344,16 C
..... 45 - Dettes fiscales, salariales et sociales	0,00	0,00	802,80	0,00	802,80	802,80 C
..... 451 - T.V.A. à payer	0,00	0,00	802,80	0,00	802,80	802,80 C
5 - Placements de trésorerie et valeurs disponibles	0,00	6.500,00	0,00	6.500,00	0,00	6.500,00 D
..... 55 - Etablissements de crédit	0,00	6.500,00	0,00	6.500,00	0,00	6.500,00 D
..... 550/9 - Comptes ouverts auprès de divers établissements	0,00	6.500,00	0,00	6.500,00	0,00	6.500,00 D
..... 5590 - Comptes courants	0,00	6.500,00	0,00	6.500,00	0,00	6.500,00 D
6 - Charges	0,00	1.152,16	0,00	1.152,16	0,00	1.152,16 D
..... 60 - Approvisionnements et marchandises	0,00	452,16	0,00	452,16	0,00	452,16 D
..... 601 - Achats de fournitures	0,00	452,16	0,00	452,16	0,00	452,16 D
..... 61 - Services et biens divers	0,00	700,00	0,00	700,00	0,00	700,00 D
..... 610 - Loyers et charges locatives	0,00	500,00	0,00	500,00	0,00	500,00 D
..... 6100 - Loyers de biens immobiliers	0,00	500,00	0,00	500,00	0,00	500,00 D
..... 612 - Fournitures	0,00	200,00	0,00	200,00	0,00	200,00 D
..... 6123 - Imprimés et fournitures de bureau	0,00	200,00	0,00	200,00	0,00	200,00 D
7 - Produits	0,00	0,00	3.822,83	0,00	3.822,83	3.822,83 C
..... 70 - Chiffres d'affaires	0,00	0,00	3.822,83	0,00	3.822,83	3.822,83 C
..... 700/7 - Ventes et prestations de service	0,00	0,00	3.822,83	0,00	3.822,83	3.822,83 C

Management – Chart of accounts



The software allows to create and adapt new accounts in the chart of accounts. It's also possible to see where those accounts are involved into specific reports.

Management – Customization of reports



The software allows to create your own reports. In each calculation field, users can associate the appropriate accounting accounts.

Management – Invoicing – Manual invoices

BeWin Solutions ERP (2.0.1.0) - Business Management - Invoices - Generate documents

Filters

Company: BeWin Solutions S.P.R.L.

Book Period: VTE 2016 12 Fiscal Year 2016

Account VAT code: 700/7 451

Export View Clear Invoice

Filters Book XML Edit Accounting

INVOICE Document Date: 12-31-2016 Due Date: 01-31-2017

Customer: KR0001 VAT code: BE0222.333.444
KrisManagement

Billing Address: Siège social
Rue du Cimetière
4615 Milmort
Belgique

Delivery Address: Siège social
Rue du Cimetière
4615 Milmort
Belgique

Observations: chantier, sans que cela ne puisse être considéré comme abandon de chantier. Cette suspension s'estompera dès la réception du paiement de toutes les factures échues.

Description	Quantity	Un.	UP no taxes	Amount no taxes	VAT code
Frais de montage	1,000	FFT	231,0000	231,00	BE_V_21

VAT Rate	Subtotals	VAT Total
21,00%	231,00	48,51

Description	Amount	Cur.
Subtotals (no taxes)	231,00	EUR
VAT Totals	48,51	EUR
VAT included	279,51	EUR

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The software allows to create your own invoices manually. It's also possible to create invoices automatically by importing data from an XML file.

Management – Invoicing – Reminders

BeWin Solutions ERP (2.0.1.0) - Business Management - Reminders - Generate documents

Filters

Company: BeWin Solutions S.P.R.L.
Reminders: LETTRE DE RAPPEL

Print
Edit

Filters

NIV 1 Document Date: 05-18-2018

Customer: KR0001 VAT Code: BE0222.333.444
KrisManagement

Address: < Free input >

LETTRE DE RAPPEL

Header: Madame, Monsieur,

Sauf erreur ou omission de notre part, le paiement de la facture ou des factures reprise(s) ci-dessous et arrivée(s) à échéance, ne nous est pas parvenu.

Due Documents

Documents	Due Amount	Document Date	Due Date	Delay
Due > 90 days				
..... 2016 / VTE / 000005	699,54	11-30-2016	12-31-2016	503
..... 2016 / VTE / 000006	169,70	11-30-2016	12-31-2016	503
..... 2016 / VTE / 000007	1.739,38	12-16-2016	12-31-2016	503
..... 2016 / VTE / 000008	59,64	12-31-2016	01-31-2017	472
..... 2016 / VTE / 000009	59,64	12-31-2016	01-31-2017	472
..... 2016 / VTE / 000010	121,00	12-31-2016	01-31-2017	472
..... 2016 / VTE / 000011	169,70	12-31-2016	01-31-2017	472
..... 2016 / VTE / 000012	169,70	12-31-2016	01-31-2017	472

Footer: Nous vous prions de bien vouloir procéder au paiement dans les meilleurs délais, et vous adressons, à toutes fins utiles, un duplicata de cette facture ou ces factures en pièce jointe.

Si par ailleurs votre paiement venait à nous parvenir avant la réception de la présente, nous vous saurions gré de ne pas en tenir compte.

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The software allows to generate reminder documents. At this stage, it is possible to select the kind of document and to eventually adapt the text of the document.

Management – Invoicing – Reminders



Date	02-20-2017
Third Party VAT Code	KRO001 BE0222.333.444

Page : 1/1

LETTRE DE RAPPEL

KrisManagement
Rue du Cimetière
4615 Milmort
Belgique

Madame, Monsieur,

Sauf erreur ou omission de notre part, le paiement de la facture ou des factures reprise(s) ci-dessous et arrivée(s) à échéance, ne nous est pas parvenu.

Due Documents	Due Amount	Currency	Document Date	Due Date	Delay (in days)
Due 61 to 90 days					
... 2016 / VTE / 000001	757,840	EUR	10-31-2016	11-30-2016	82
Due 31 to 60 days					
... 2016 / VTE / 000002	308,960	EUR	11-15-2016	12-31-2016	51
... 2016 / VTE / 000003	367,260	EUR	11-30-2016	12-31-2016	51
Due 00 to 30 days					
... 2016 / VTE / 000004	582,950	EUR	11-30-2016	01-31-2017	20
... 2016 / VTE / 000005	699,540	EUR	11-30-2016	12-31-2016	51
... 2016 / VTE / 000006	169,700	EUR	11-30-2016	12-31-2016	51
... 2016 / VTE / 000007	1,739,380	EUR	12-16-2016	12-31-2016	51
DUE TOTAL	4.625.630	EUR			

Nous vous prions de bien vouloir procéder au paiement dans les meilleurs délais, et vous adressons, à toutes fins utiles, un duplicata de cette facture ou ces factures en pièce jointe.

Si par ailleurs votre paiement venait à nous parvenir avant la réception de la présente, nous vous saurions gré de ne pas en tenir compte.

Vous remerciant de faire le nécessaire, et restant à votre entière disposition pour toute question, nous vous prions d'agréer, Madame, Monsieur, l'expression de nos salutations distinguées.

BeWin Solutions S.P.R.L.

WOP L - Drève Rohelle 161 Bte 59 - 1410 Waterloo - Belgique
T. +32 (0)2 358.44.83 - F. +32 (0)2 358.44.86 - E-mail : info@bewin.solutions
ING : IBAN BE68 0000 0000 0000 - BIC BSRUBEBB



BeWin SOLUTIONS ERP (2.0.1.0) - Business Maganement - Tasks

Filters

Status
☒ Late
☐ In progress
☐ Completed
☐ Refused
☐ All

Due date >=

Filters

Tasks

Addressees	Status	Due date	From	Taks
<ul style="list-style-type: none"> Addresssees <ul style="list-style-type: none"> BALEMOIS Catherine BAUWENS Catherine MICHOT Nicolas 				
<ul style="list-style-type: none"> <ul style="list-style-type: none"> Due date : 20151222 		12-22-2015	JJN	CRM - Market Research GMTF S.A. 2015_00001 -- Installation nouvelle chaufferie au gaz 50Kw Contacter cette personne pour données techniques
<ul style="list-style-type: none"> <ul style="list-style-type: none"> Due date : 20160430 		04-30-2016	VWU	CRM - Contacts VF0001 -- VAN DE PUTTE Frédéric Contacter cette personne
<ul style="list-style-type: none"> NEYBERGH Jean-Jacques NUYTTENS Brigitte WUIDART Vincent 				

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BeWin
Solutions®

Management – EDM (Electronic Data Management)

BeWin Solutions ERP (2.0.1.0) - Electronic Document Management - Search

EDM

Folders EDM Code < All folders > < All EDM folders >

Dates Description VTE

Search Actions

Documents

Documents	EDM skeleton	Code	Document Date	
Folders				
Management				
Account books				
Ventes		VTE		
20161031 - VTE / 2016 / 000001	(DOC) Documents	000000031.pdf	10-31-2016	
20161115 - VTE / 2016 / 000002	(DOC) Documents	000000036.pdf	11-15-2016	
20161130 - VTE / 2016 / 000003	(DOC) Documents	000000037.pdf	11-30-2016	
20161130 - VTE / 2016 / 000004	(DOC) Documents	000000038.pdf	11-30-2016	
20161130 - VTE / 2016 / 000005	(DOC) Documents	000000039.pdf	11-30-2016	
20161130 - VTE / 2016 / 000006	(DOC) Documents	000000040.pdf	11-30-2016	
20161216 - VTE / 2016 / 000007	(DOC) Documents	000000041.pdf	12-16-2016	
20161231 - VTE / 2016 / 000008	(DOC) Documents	000000058.pdf	12-31-2016	
20161231 - VTE / 2016 / 000009	(DOC) Documents	000000059.pdf	12-31-2016	
20161231 - VTE / 2016 / 000010	(DOC) Documents	000000073.pdf	12-31-2016	
20161231 - VTE / 2016 / 000014	(DOC) Documents	000000076.pdf	12-31-2016	
20161231 - VTE / 2016 / 000016	(DOC) Documents	000000077.pdf	12-31-2016	

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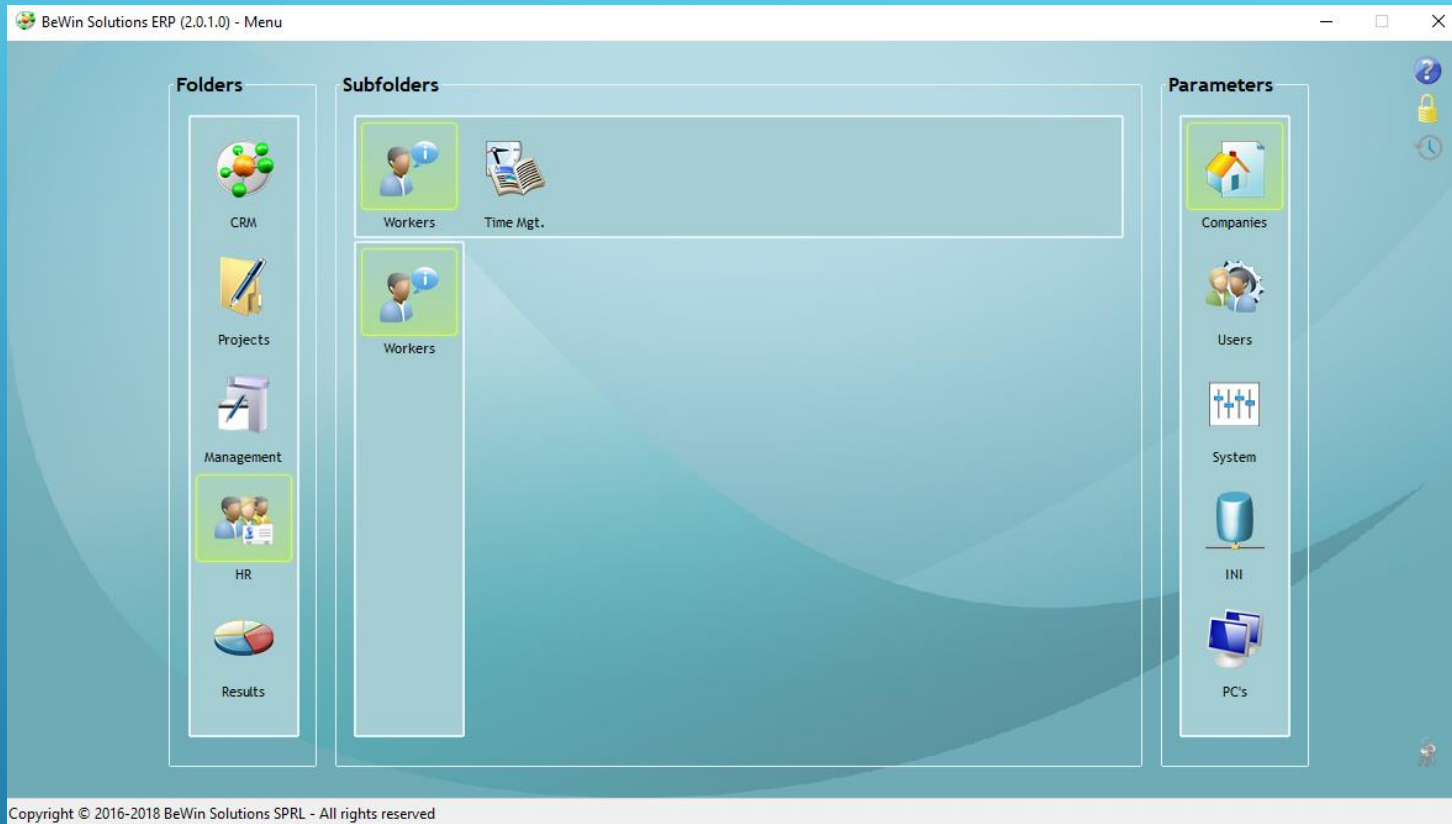
In many programs, it is possible to attach documents of different file extensions. The software allows to help users retrieve documents by using filters. By clicking on the view button, the selected document will be opened with the corresponding program installed on your computer.

Human Resources

- **Workers**
- **Mission orders**
- **Services (Timesheets)**



Human Resources



The software is designed to manage all workers of the companies.



HR – Workers

BeWin Solutions ERP (2.0.1.0) - Human Resources - Workers

Menu

Company: BeWin Solutions S.R.R.L.

Status: ☒ Active ☐ Inactive ☐ All

Last name:

First name:

Filters

Search

Periods

New

Modify

Delete

Workers

LAST NAME - First name	Citizen ID	Active
MEERT Thierry	70123101816	✓
WUIDART Vincent	66060606321	✓

Periods

FROM	TO	Type	Full Time Equivalent
01-01-2016		Employee	1,0000

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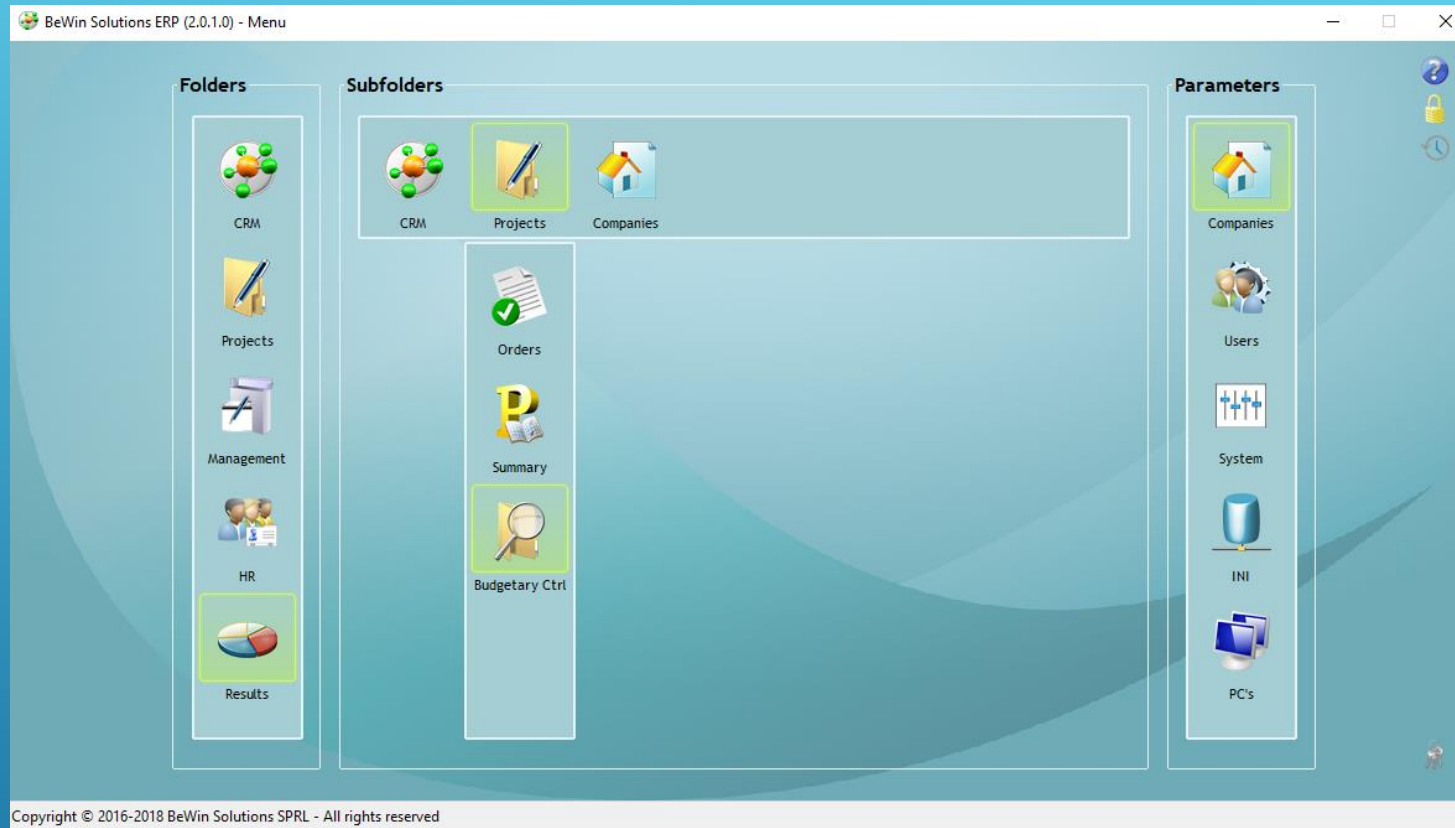
This software allows to manage the information about workers (data, employment periods, cohabitees, ...) and also to attach the worker documents in the EDM.

Results (Dashboards)

- CRM (Market research)
- Projects (Orders, Summaries & Budgetary Control)
- Companies (KPI & Financial Statements)

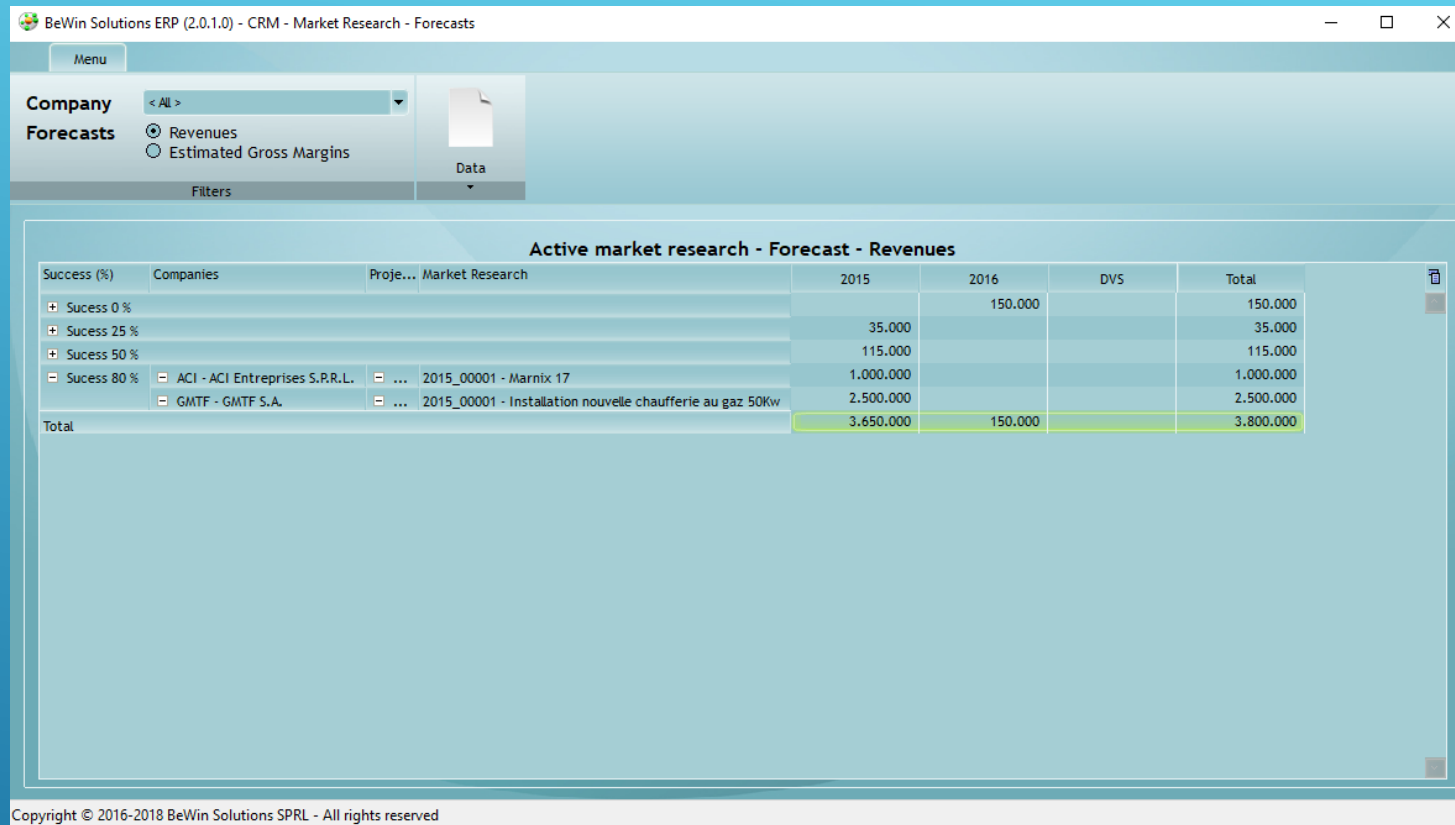


Results (Dashboards)



The software is designed to give many indicators to improve the companies' results.

Results – CRM – Market research



BeWin Solutions ERP (2.0.1.0) - CRM - Market Research - Forecasts

Menu

Company: < All >

Forecasts: ☒ Revenues ☐ Estimated Gross Margins

Filters

Data

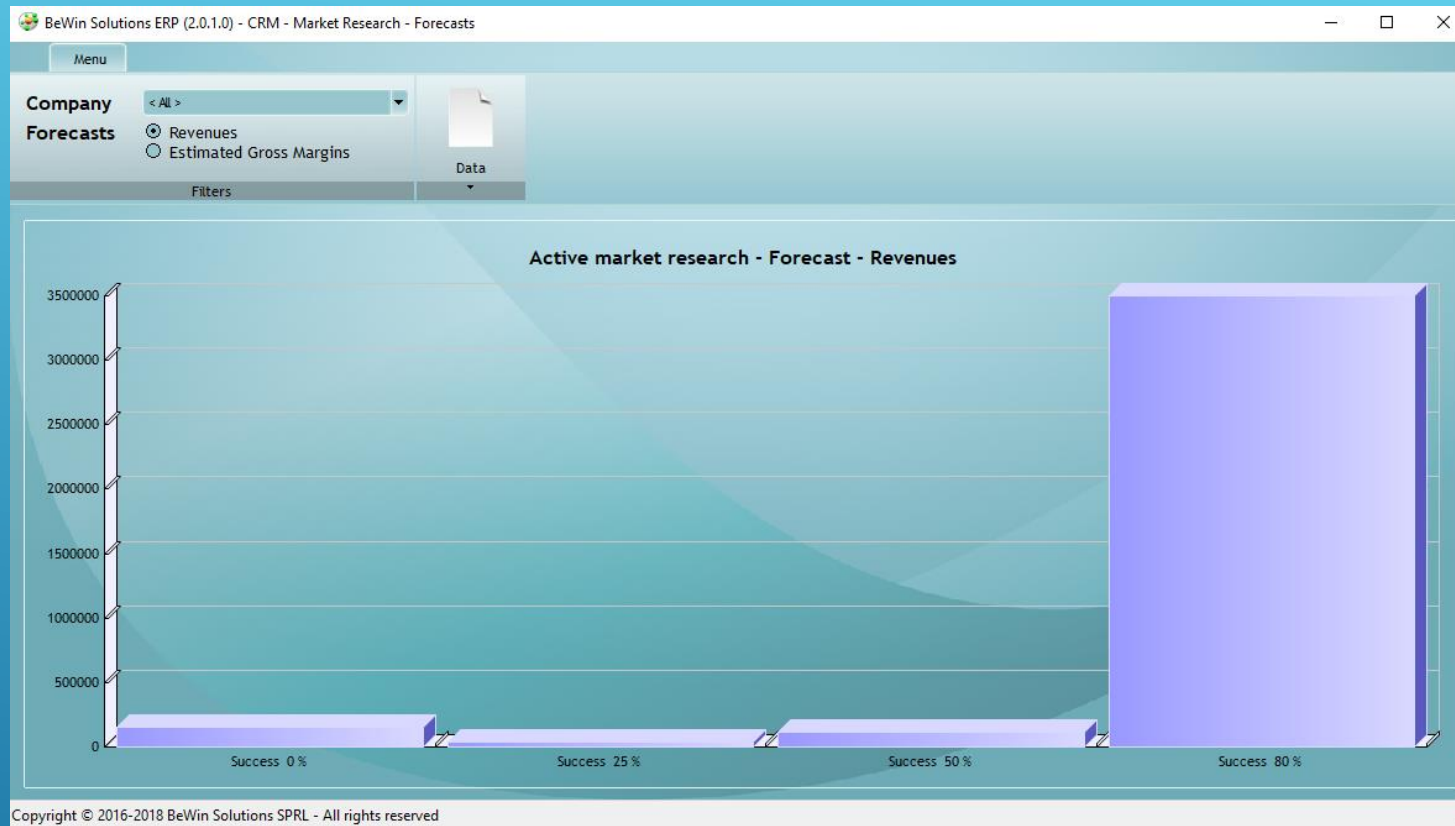
Active market research - Forecast - Revenues

Success (%)	Companies	Proje...	Market Research	2015	2016	DVS	Total
+ Success 0 %					150.000		150.000
+ Success 25 %				35.000			35.000
+ Success 50 %				115.000			115.000
+ Success 80 %	ACI - ACI Entreprises S.P.R.L.	...	2015_00001 - Marnix 17	1.000.000			1.000.000
	GMTF - GMTF S.A.	...	2015_00001 - Installation nouvelle chaufferie au gaz 50Kw	2.500.000			2.500.000
Total				3.650.000	150.000		3.800.000

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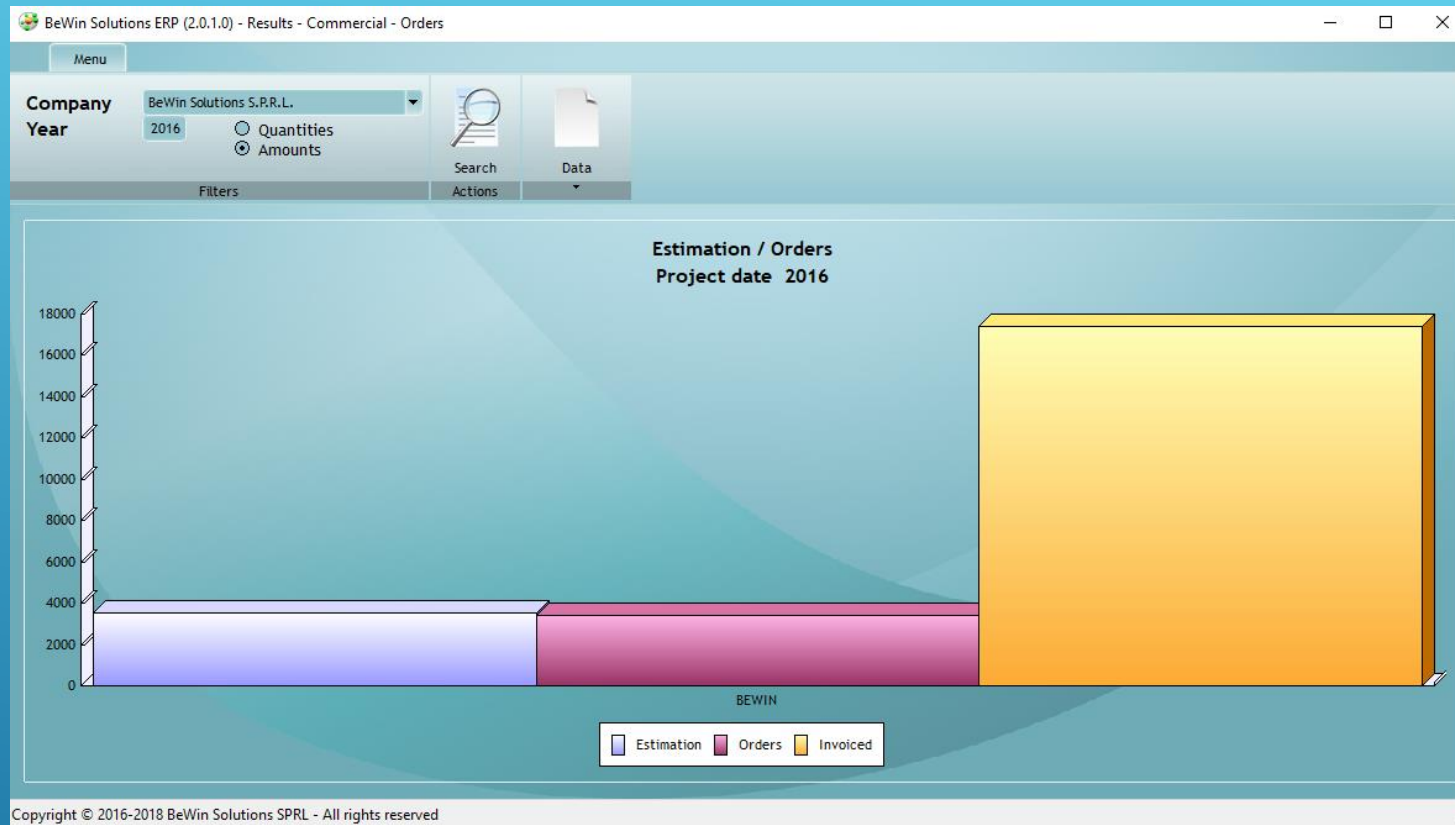
The software allows to retrieve the forecast of sales sorted by success rate. Those information are displayed in a pivot table and users have the possibility to change views moving columns and lines.

Results – CRM – Market research



The software allows to display a sales forecast chart.

Results – Projects - Orders



The software allows to have an overview of the estimated projects vs the ordered projects. It permits to analyze the estimators' performance.

Results – Projects – Summary

BeWin Solutions ERP (2.0.1.0) - Results - Projects - Summary

Menu

Company: BeWin Solutions S.P.R.L.
Fiscal Year: 2016

Search Save
Actions MS Excel

Filters

Summary of Projects

Active and ordered projects

	Calendar Days	Orders Actual SP	Works Invoices	Works To be invoice	Works Balance
(BEWIN) - BeWin Solutions S.P.R.L.		3.500,00	3.500,00		0,00
Cumulated by years					
2016	245	1.279,85	2.057,96		-778,11
2017	365	1.906,72	1.442,04		464,68
2018	60	313,43			313,43
Sorted by projects					
(ERP) - BeWin Solutions ERP Sales prices calculated : 18/05/2018	670	3.500,00	3.500,00		0,00
20160501 - 20161231	245	1.279,85	2.057,96		-778,11
20170101 - 20171231	365	1.906,72	1.442,04		464,68
20180101 - 20180301	60	313,43			313,43

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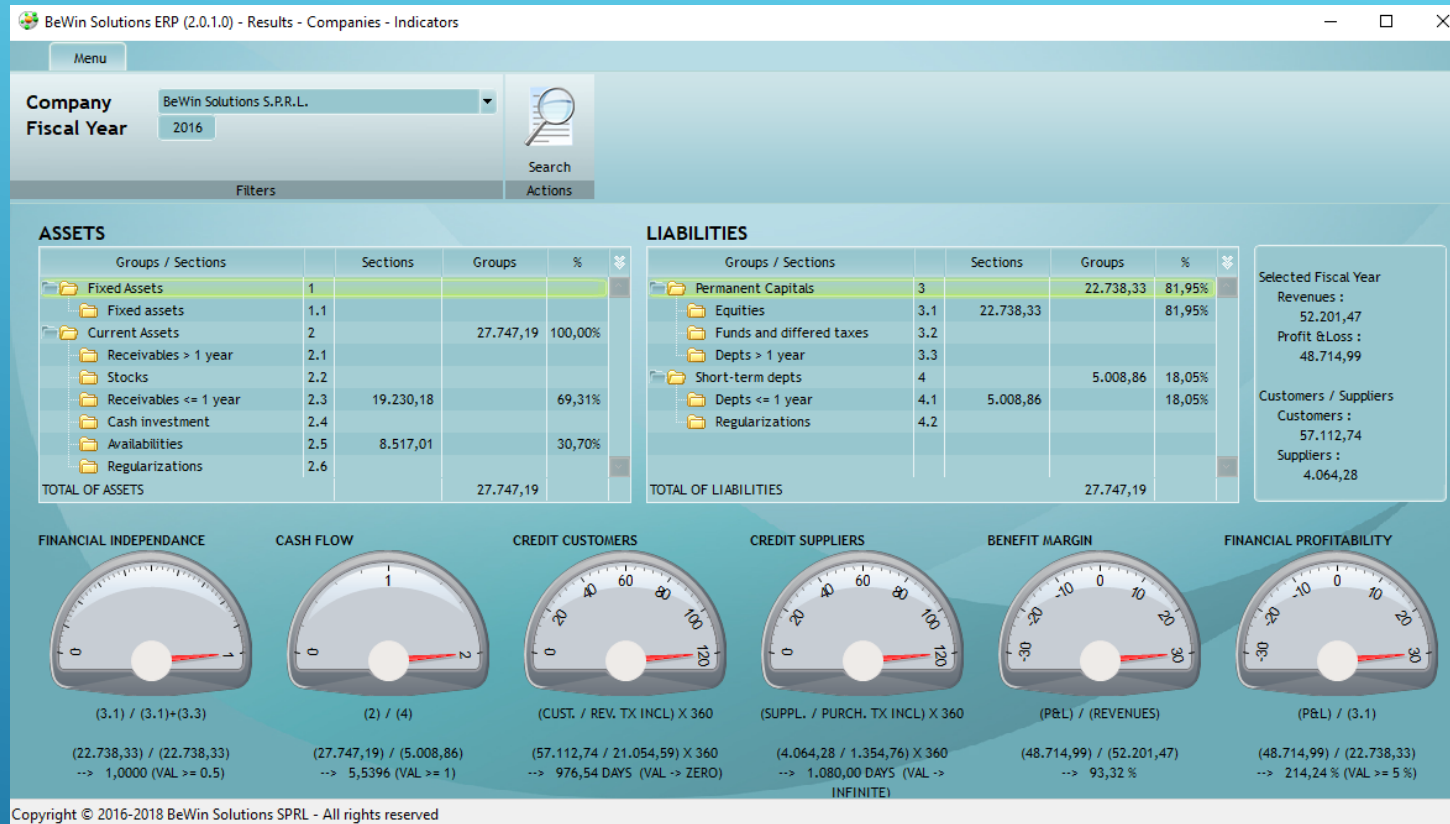
The software allows to have an overview of the employment periods of workers and active projects in the order book. This is essential for a good corporate governance.

[illegible]

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Results – Companies – KPI (Key Performance Indicators)



The software allows to have an overview of the accounting results of your company. It's very important to have a weekly view of those KPI to keep your company able to face future challenges.

Results – Companies – Financial statements

BeWin Solutions ERP (2.0.1.0) - Results - Companies - Financial Statements

Menu

Company: BeWin Solutions S.P.R.L.
Fiscal Year: 2018

Search

Filters

Actions

Business - Financial Statements

Groups / Sections	Sections	Groups	Total
Business - Financial Statements			22.738,33
Financial Statements - Short term		26.199,83	
Availabilities	8.517,01		
Customer receivables	19.037,58		
Supplier depts	-1.354,76		
Other depts <= 1 year			
Financial Statements <= 1 year		-3.461,50	
Other receivables <= 1 year	192,60		
Taxes, salary and social costs	-3.654,10		

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The software allows to have an overview of financial statements.

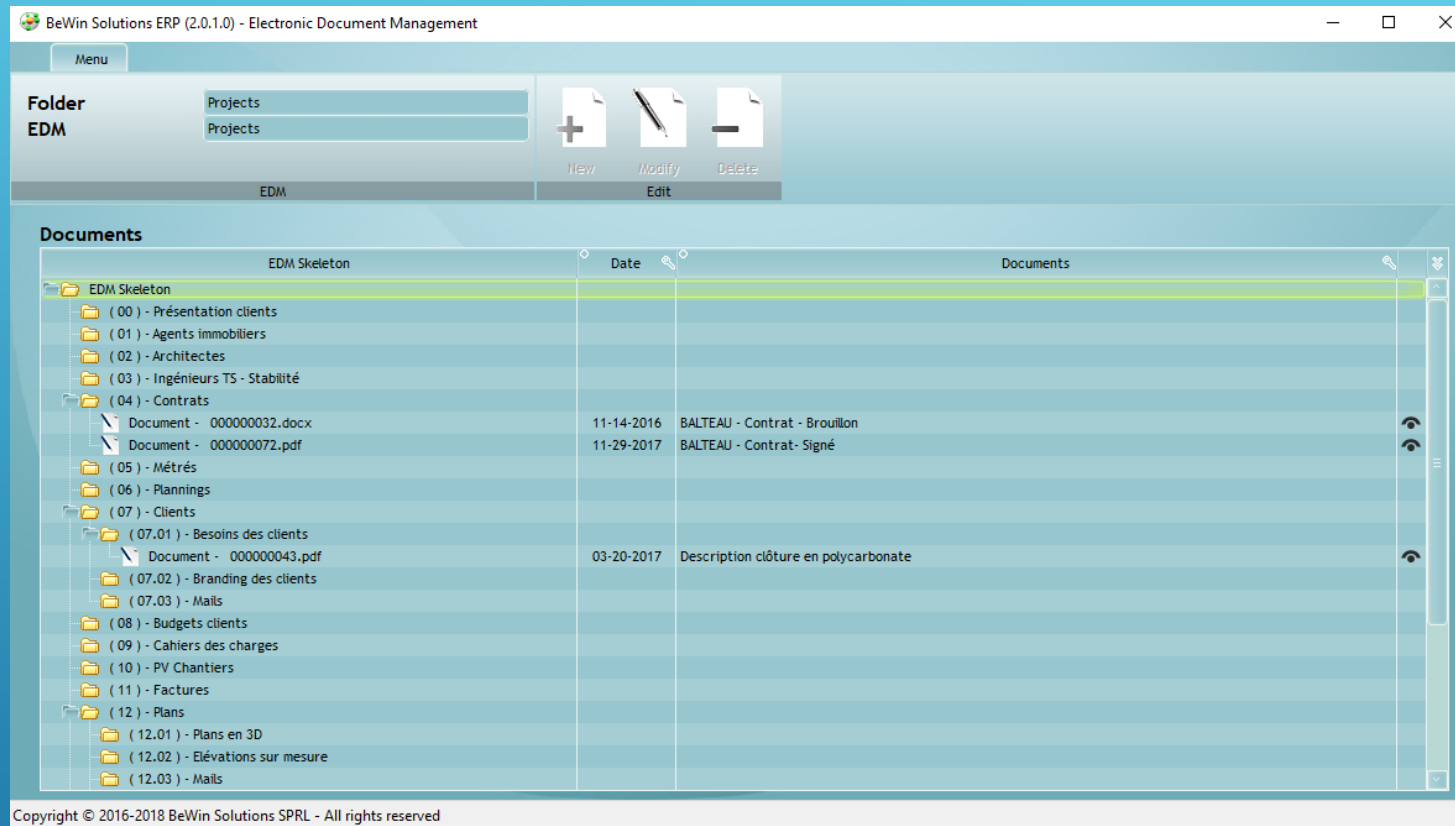
Various tools

Many programs offer more possibilities than management only, it's also possible to :

- Attach documents (Electronic Document Management)
- Attach web links
- Assign tasks to colleagues or to yourself



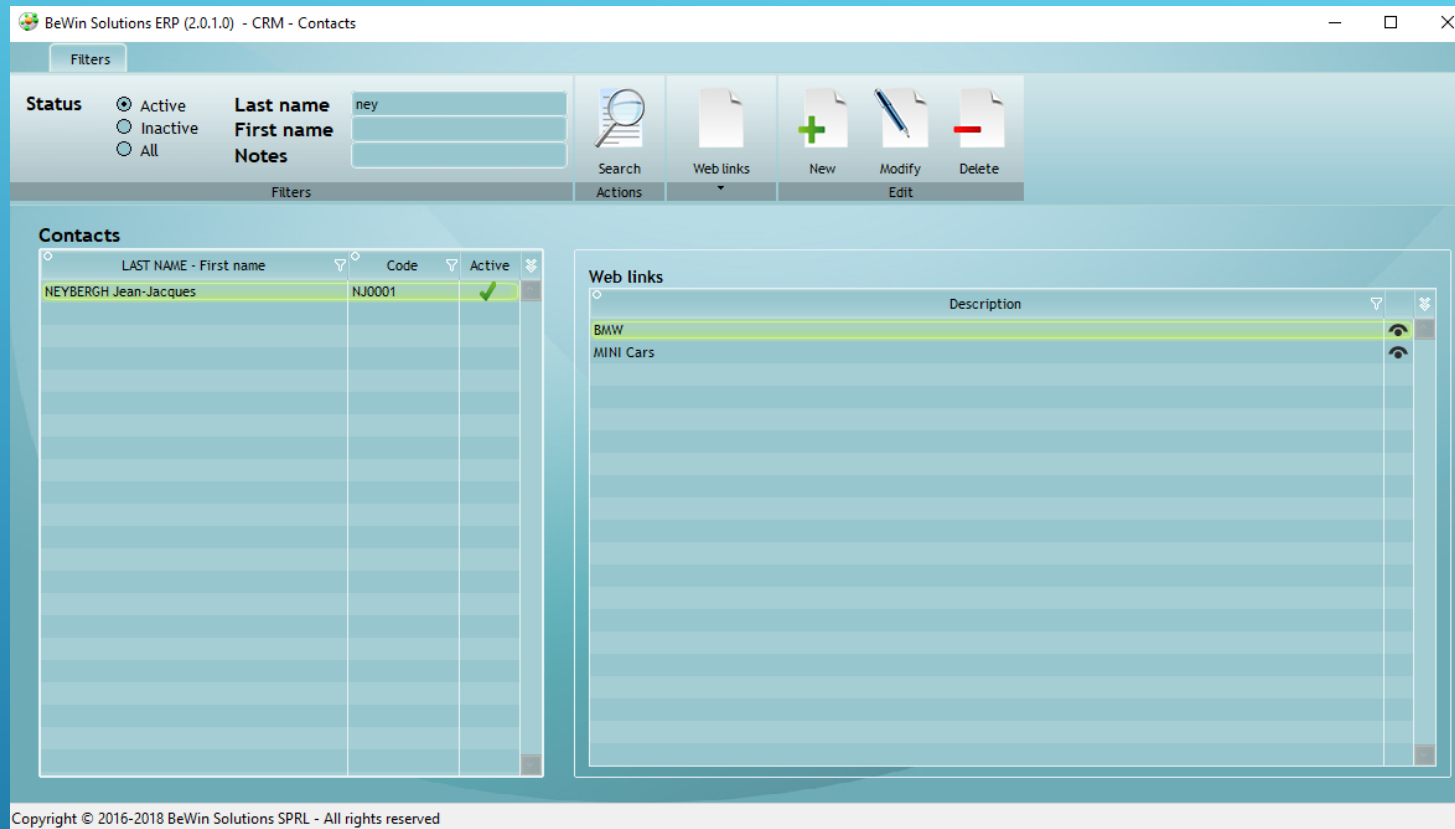
EDM – Electronic Document Management



The software allows to attach documents of many programs. The documents' structure should be created by the software administrator and should reflect your business.



Links to websites



The screenshot displays the BeWin Solutions ERP (2.0.1.0) - CRM - Contacts interface. The window title is "BeWin Solutions ERP (2.0.1.0) - CRM - Contacts". The interface includes a "Filters" tab, a "Status" section with radio buttons for "Active", "Inactive", and "All", and input fields for "Last name" (containing "ney") and "First name". Below these are "Search", "Web links", "New", "Modify", and "Delete" buttons. The "Contacts" section shows a table with columns "LAST NAME - First name", "Code", and "Active". The first row is highlighted in green and contains "NEYBERGH Jean-Jacques", "NJ0001", and a green checkmark. The "Web links" section shows a table with columns "Description" and "Active". The first row is highlighted in green and contains "BMW" and a green checkmark. The second row contains "MINI Cars".

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The software allows to attach links to websites.

Tasks

BeWin Solutions ERP (2.0.1.0) - CRM - Contacts

Filters

Status

☒ Active

☐ Inactive

☐ All

Last name

First name

Notes

Search

Tasks

New

Modify

Delete

Contacts

LAST NAME - First name	Code	Active
BALEMBOIS Catherine	BC0001	✓
BAUWENS Catherine	BC0002	✓
BOGAERT François	BF0001	✓
DEROOVER Eric	DE0001	✓
FEUGGELEN Isabelle	FI0001	✓
GHISLAIN Walther	GW0001	✓
LAFONTAINE Lennart	LL0001	✓
MICHOT Nicolas	MN0001	✓
NEYBERGH Jean-Jacques	NJ0001	✓
VAN DE PUTTE Frédéric	VF0001	✓
WANG Tracy	WT0001	✓
WUIDART Vincent	WV0001	✓

Tasks

Due Date	From	To	Subject	St.
12-21-2015	VWU	NMI	Transmettre notre folder de présentation de GMTF	✗
12-24-2015	VWU	JJN	Prévoir resto avec ce contact (ASAP)	✗
04-30-2016	VWU	JJN	Resto	✓
10-31-2016	VWU	JJN	Envoyer folder de présentation de ACI	✓

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The software allows to assign tasks to your colleagues or to yourself.



**Thanks for participating
in this presentation of our software**

BeWin Solutions ERP

